

# ADVANCING ENERGY Since LUITIE In NSS

### The Benefits of a Balanced Electric & Natural Gas Portfolio

AGA Financial Forum Palm Beach, Florida May 17 - 19, 2010

NYSE: CNP www.CenterPointEnergy.com

### **Cautionary Statement Regarding** Forward-Looking Information



This presentation contains statements concerning our expectations, beliefs, plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements that are not historical facts. These statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those expressed or implied by these statements. You can generally identify our forward-looking statements by the words "anticipate," "believe," "continue," "could," "estimate," "expect," "forecast," "goal," "intend," "may," "objective," "plan," "potential," "predict," "projection," "should," "will," or other similar words.

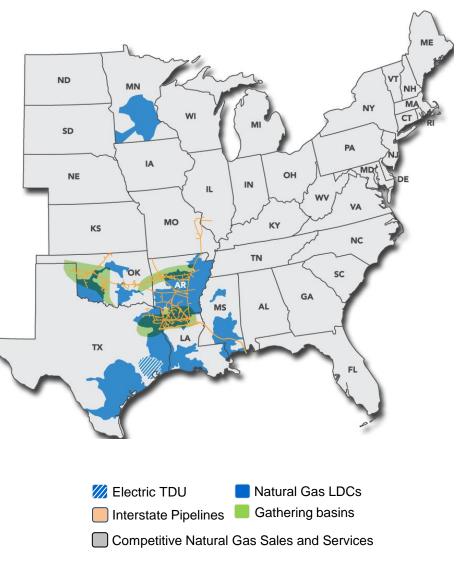
We have based our forward-looking statements on our management's beliefs and assumptions based on information currently available to our management at the time the statements are made. We caution you that assumptions, beliefs, expectations, intentions, and projections about future events may and often do vary materially from actual results. Therefore, we cannot assure you that actual results will not differ materially from those expressed or implied by our forward-looking statements.

Some of the factors that could cause actual results to differ from those expressed or implied by our forwardlooking statements include the timing and amount of our recovery of the true-up components, including, in particular, the results of appeals to the courts of determination on rulings obtained to date, the timing and impact of future regulatory, legislative and IRS decisions, financial market conditions and other factors described in CenterPoint Energy, Inc.'s Form 10-K for the period ended December 31, 2009, under "Risk Factors" and under "Management's Discussion and Analysis of Financial Condition and Results of Operations - Certain Factors Affecting Future Earnings", in CenterPoint Energy, Inc.'s Form 10-Q for the quarterly period ended March 31, 2010 under "Management's Discussion and Analysis of Financial Condition and Results of Operations of CenterPoint Energy, Inc. and Subsidiaries – Certain Factors Affecting Future Earnings", and in other filings with the SEC by CenterPoint Energy.

You should not place undue reliance on forward-looking statements. Each forward-looking statement speaks only as of the date of this presentation, and we undertake no obligation to publicly update or revise any forward-looking statements.



- Strategically located assets and attractive service territories which provide operating scale and diversification of risk
- Regulated operations providing ~80% of operating income and stable earnings and cash flow
- Opportunity to leverage market position as a leading provider of gas infrastructure services
- Organic growth opportunities across all businesses
- Committed to a secure, competitive dividend with growth while improving financial strength and flexibility





<b>Our Vision</b>	To Be Recognized As America's Leading Energy Delivery Companyand More
	<ul> <li>Focused on domestic energy delivery businesses</li> </ul>
" America's Energy Delivery"	<ul> <li>Continental U.S. market</li> <li>Regulated energy delivery         <ul> <li>Electric transmission and distribution (TDU)</li> <li>Natural gas local distribution companies (LDCs)</li> <li>Natural gas interstate pipelines</li> </ul> </li> <li>Unregulated energy delivery         <ul> <li>Natural gas field services (gas gathering, treating and processing)</li> </ul> </li> </ul>
" and More"	<ul> <li>Pursue complementary businesses that leverage our core businesses/business skills</li> <li>Competitive natural gas sales and services</li> </ul>



Building a domestic energy company with a balanced portfolio of electric and natural gas businesses

- Seek geographic, economic and regulatory diversity
- Capture organic growth in our attractive electric and natural gas service territories and seek opportunities to acquire other regulated electric and natural gas businesses
- Take advantage of our strategically located interstate pipeline assets and their access to active natural gas supply basins and attractive end-use markets
- Invest in gas gathering, treating and processing facilities in attractive gas producing areas, especially in the new shale plays (Haynesville, Fayetteville and Woodford)
- Optimize our competitive natural gas sales and services business

Committed to our investment thesis of providing a secure, competitive dividend with growth



#### Electric Transmission & Distribution

- Regulated 'wires only' business
- 5,000 sq. mile service territory in and around Houston
- Over 2 million metered customers in the Houston area
- Solid, consistent customer growth

#### Natural Gas Distribution

- Regulated local gas distribution companies in AR, LA, MN, MS, OK, TX
- 3.2 million customers
- Solid growth in key urban areas
- 406 Bcf throughput in 2009

#### Natural Gas Pipelines

- FERC regulated pipelines and storage
- Strategically located at the center of the nation's gas transportation infrastructure
- Connected to over 20 other pipelines
- 1,592 Bcf throughput in 2009

### Natural Gas Field Services

- Non-rate regulated; primarily fee-based business
- Gathering, treating and processing
- Primarily focused on mid-continent production basins and new shale plays
- 426 Bcf throughput in 2009

#### Natural Gas Sales & Services

- Non-rate regulated
- Markets natural gas and services
- 11,100 commercial, industrial and utility customers in 18 states
- 504 Bcf throughput in 2009

			Adju	isted Operat	ing Income	(in millions)			
2009:	\$414 <sup>(1)</sup>	2009:	\$204	2009:	\$256	2009:	\$ 94	2009:	<b>\$21</b>
2008:	\$407 <sup>(1)</sup>	2008:	\$215	2008:	\$293	2008:	\$147	2008:	\$62
2007:	\$383 <sup>(1)</sup>	2007:	\$218	2007:	\$237	2007:	\$ 99	2007:	\$75
2006:	\$395 <sup>(1)</sup>	2006:	\$124	2006:	\$181	2006:	\$ 89	2006:	\$77
2005:	\$429 <sup>(1)</sup>	2005:	\$175	2005:	\$165	2005:	\$ 70	2005:	\$60

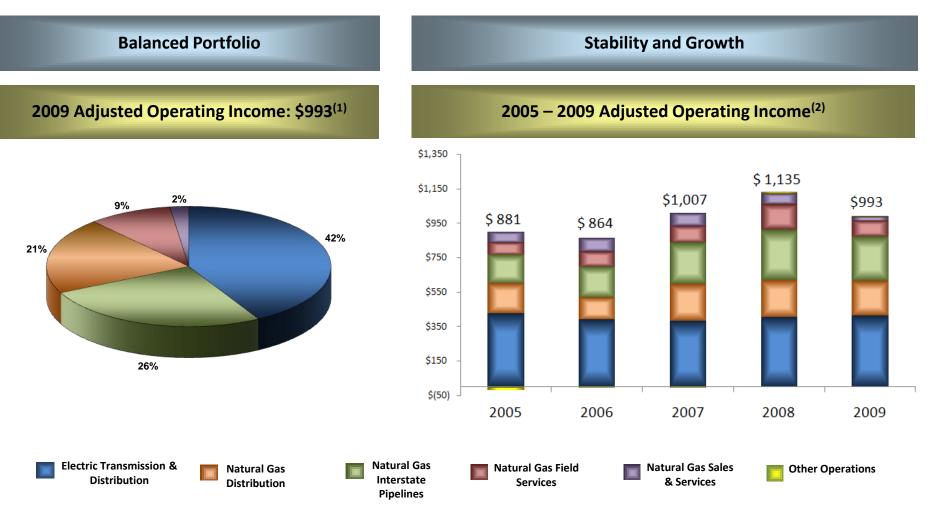
(1) Results exclude operating income from the Transition and System Restoration Bond Companies, the Competition Transition Charge and the Final Fuel Reconciliation (see reconciliation on page 20).

#### AGA Financial Forum

# Attractive and Balanced Portfolio with

### **Stability and Growth**





(1) In millions; excludes operating income from Transition and System Restoration Bond Companies (see reconciliation on page 20).

(2) In millions; excludes operating income from Transition and System Restoration Bond Companies, the Competition Transition Charge and the Final Fuel Reconciliation (see reconciliation on page 20).

#### AGA Financial Forum

### **CenterPoint Energy Houston Electric**

#### **Electric Transmission & Distribution**

- Rate case to be filed by June 30, 2010
  - Request recovery of \$20 million Hurricane Ike transmission restoration costs, plus carrying costs
  - Request increase in equity capitalization
  - Request recovery of increased annual and deferred pension costs
  - Reconcile AMS costs and adjust the AMS surcharge
- New capital expenditures drive growth in rate base (in millions):

CapEx	2009A	2010E	2011E	2012E	2013E	2014E
Excl AMS & IG*	\$ 334	\$ 376	\$ 391	\$ 439	\$ 465	\$ 450
AMS & IG, net of DOE grant	 94	181	172	49	38	34
Total per 10-K	\$ 428	\$ 557	\$ 563	\$ 488	\$ 503	\$ 484
Revisions to AMS & IG	-	(44)	21	26	2	-
Adjusted total	\$ 428	\$ 513	\$ 584	\$ 514	\$ 505	\$ 484

\*Advanced Metering System and Intelligent Grid

#### Advanced meter deployment progressing

- Nearly 330,000 advanced meters installed through April 2010
- Provides remote meter reading and connect/disconnect capability
- Enabling technology for real-time pricing and home area network devices
- Grant for \$200 million in DOE stimulus funding executed
  - \$150 million to accelerate completion of advanced metering deployment to 2012
  - \$50 million for intelligent grid technology (remote system monitoring, outage detection, intelligent switching and restoration)
- Texas Supreme Court heard oral arguments on true-up appeal in October 2009
- Hurricane Ike distribution system restoration costs and related carrying costs recovered through November 2009 issuance of \$665 million of securitization bonds
  - Credits to customer bills to reflect benefit of deferred taxes began when system restoration charges went into effect; negative impact to 2010 operating income estimated at ~\$24 million and declining over life of bonds



ΤХ

#### AGA Financial Forum

HOUSTON METRO AREA

#### **Natural Gas Distribution**



- Focused on implementation of rate strategies enabling it to earn allowed return, limit rate case frequency, and decouple revenues from consumption
  - Align company and customers' interests on conservation and energy efficiency
  - Significant progress in a number of jurisdictions
    - Weather normalization approved in AR, LA and OK
    - Decoupling or cost of service adjustment mechanisms in AR, LA, MN, OK and parts of TX (subject to appeal)
    - Energy efficiency riders in AR and MN
    - Asset management agreements providing sharing of benefits in AR, LA, MS, and OK; substantial reduction in working capital realized
    - Minnesota: Filed for \$60 million in November 2008; MPUC approved \$41 million and a three-year decoupling pilot in January 2010
    - Texas: Houston rate case Filed for \$20.4 million in July 2009; Railroad Commission approved \$5.1 million plus recovery of Hurricane Ike costs of \$0.9 million annually for three years
- Continue to promote natural gas as the clean fuel of choice for cooking, space and water heating
- Operations are structured to capture synergies across all six states
  - Excellent results in reducing delinquencies and bad debts and controlling operation and maintenance expenses
- Actual and estimated capital expenditures (in millions, source Form 10-K):

2009A	2010E	2011E	2012E	2013E	2014E
\$ 165	\$ 210	\$ 237	\$ 241	\$ 259	\$ 248



#### **Interstate Pipelines**



MO

LA

MS

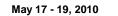
Carthage to Perryville Southeast Supply Header

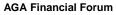
KS

- Maintain core customer base through effective and timely re-contracting
  - Long-term agreements with affiliated LDCs and Laclede in place
  - Focused on shifting short-term contracts to longer term arrangements
- Continue to invest in pipeline expansions and greenfield development projects to provide access to markets for new gas supplies
  - Carthage to Perryville Pipeline
    - 274 MMcf per day Phase IV compression expansion completed February 2010
      - \* Over 80 percent contracted with major producer (Chesapeake)
    - Total capacity increased to nearly 1.9 Bcf per day
  - Southeast Supply Header (SESH); joint venture with Spectra
    - 270-mile, 1 Bcf per day pipeline; connects Perryville Hub to Southeast and Northeast markets
    - Potential future expansion opportunities
  - Continue to capture expansion opportunities to maximize value of core pipelines
    - Backhaul contract for up to 0.5 Bcf per day with Chesapeake
    - Contracted nearly 0.6 Bcf per day of power generation load since 2007
    - Continuing to evaluate Haynesville and other shale opportunities
- Actual and estimated capital expenditures (in millions, source Form 10-K):

2009A	2010E	2011E	2012E	2013E	2014E
\$ 176	\$ 171	\$ 192	\$ 245	\$ 164	\$ 94

- Includes maintenance capital, expected to average ~\$80 million annually
- Includes estimates for pending environmental regulations
- Additional capital investment dependent on growth opportunities and any additional environmental requirements





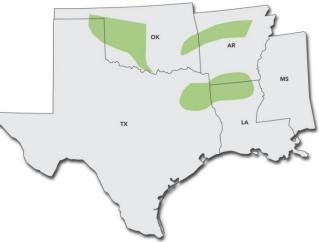
#### **Field Services**



- Secure core business through superior customer service and product offerings
  - Attractive margins despite highly competitive business dynamics
  - Relatively low risk business model
    - Majority of new capital supported by agreements with guaranteed throughput or return provisions
    - Positioned to capture value from commodity up-swings
    - Over half of near-term gross margin projected to come from XTO/Exxon, Shell and Encana
  - Strategic footprint in both traditional and shale basins
    - Drilling in shale areas remains steady
    - Well positioned to benefit when drilling returns to traditional basins
- Significant investment opportunities driven primarily by shale gas plays (Haynesville, Fayetteville and Woodford)
  - Executed agreements with EnCana and Shell for gathering and treating Haynesville shale production
  - Strategic footprint and recent long-term contracts position business for solid long-term growth
- Actual and estimated capital expenditures (in millions):

348	\$	226	\$	163	Ċ	126	ć	05	ć	05
			•	100	Ļ	120	Ş	95	Ş	85
-		360		100		-		-		-
348	\$	586	\$	263	\$	126	\$	95	\$	85
_	_									

Note: 2010 estimate assumes mid-point for Magnolia expansion cost



#### **Field Services**

#### Haynesville – Magnolia and Olympia Systems; Shell/EnCana



#### Olympia Gathering System – Current Capacity Commitment of 580 MMcf per day

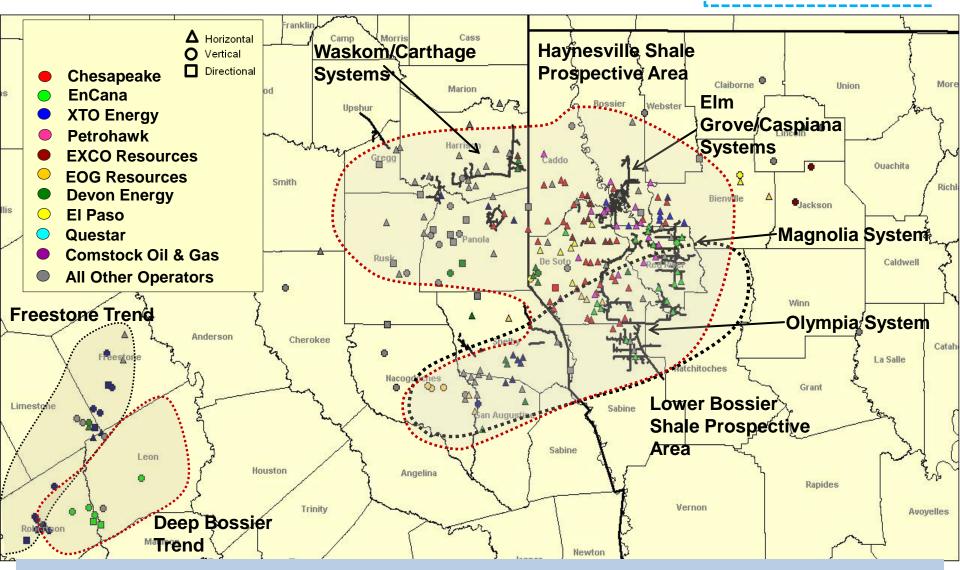
- In April, CenterPoint Energy Field Services (CEFS) signed additional long-term agreements with Shell and EnCana to provide gathering and treating services for their Southern Haynesville acreage
  - Expands relationships with 2 high quality producers
  - 15-year agreements to provide gathering and treating services for 580 MMcf per day
    - Estimated capital of \$400 million; in service fourth quarter 2010
  - Potential for expansion of up to an additional 520 MMcf per day at producers' election
    - Up to an additional \$200 million of capital if full elections exercised

#### Magnolia Gathering System – Current Capacity Commitment of 900 MMcf per day

- In September 2009, CEFS signed long-term agreements with Shell and EnCana to provide gathering and treating services for their Northern Haynesville acreage
  - Established new relationships with 2 high quality producers
  - 15-year agreements to provide gathering and treating services for 700 MMcf per day
    - Estimated capital of \$300-\$325 million; all major facilities in service by year-end 2010
  - Potential for expansion of up to an additional 1Bcf per day at producers' election
    - Up to an additional \$250-\$300 million of capital if full elections exercised
  - In March 2010, producers requested 200 MMcf per day expansion
    - Estimated capital of \$50-\$70 million; target availability by first quarter 2011

Haynesville Shale Production Area Enhanced by Lower Bossier Shale Potential Both formations included in Shell/Encana acreage dedication





The north Louisiana shales present concentrated infrastructure opportunities within CEFS' footprint

Source: Bentek

#### **Field Services**

#### **Attributes of Shell/Encana Transactions**



- All agreements include volume throughput commitments and acreage dedication
  - Current volume commitment of 1.5 Bcf per day over 10 years; commitments increase with expansion elections
  - ~700,000 acres dedicated under agreements also cover the Lower Bossier play
- Contracting philosophy aligns with CNP risk profile and augments investment thesis
  - Fee-based revenue structure with volume throughput commitments or guaranteed returns for all capital deployed
  - Significant revenue growth potential
- Project scale provides competitive advantage to capture significant long-term opportunities
  - CEFS has dominant position in potentially the largest US production play
  - Extends North Louisiana footprint
  - Leverages core commercial and operating competencies

**Competitive Natural Gas Sales and Services** 



- Risk management and internal controls essential to success
  - Principally a physical gas provider using back-to-back contracting strategy
  - Disciplined risk management model
  - Low Value at Risk (VaR) limit of \$4 million
  - Rigorous credit scoring and collateral management
  - Economic gains locked in through the use of financial derivatives
- Retail customer base growing; slight sales volume declines in 2009; wholesale opportunities impacted by reduced basis differentials; storage margins remain attractive due to seasonal spreads





		TI	hree Mon Marc	 
		1	2009	2010
Revenues		\$	2,766	\$ 3,023
Expenses:				
Natural gas			1,789	1,935
Operation and maintenance			413	414
Depreciation and amortization			166	200
Taxes other than income taxes			113	 117
Total			2,481	 2,666
Operating Income			285	357
Gain (loss) on marketable securities			(34)	38
Gain (loss) on indexed debt securities			22	(27)
Interest and other finance charges			(129)	(122)
Interest on transition and system restoration bonds			(33)	(36)
Equity in earnings of unconsolidated affiliates			-	5
Other, net			4	1
Income tax expense			(48)	 (102)
Net Income		\$	67	\$ 114
Per Share:	Basic	\$	0.19	\$ 0.29
	Diluted	\$	0.19	\$ 0.29



	TI	hree Mor Marc	hths En h 31,	ded
	2	009	2	010
Electric Transmission & Distribution:				
Electric Transmission and Distribution Utility	\$	37	\$	71
Transition Bond Companies		33		36
Total Electric Transmission & Distribution		70		107
Natural Gas Distribution		118		139
Competitive Natural Gas Sales and Services		2		15
Interstate Pipelines		69		72
Field Services		26		23
Other Operations		-		1
Total Operating Income	\$	285	\$	357



- Maximize return on regulated utilities portfolio
- Pursue growth projects in interstate pipelines and field services
- Capture profitability of competitive natural gas sales and services while maintaining appropriate level of risk
- Maintain and improve strong liquidity and credit profile
- Provide secure, competitive dividend with growth
- Consistently achieve top quartile shareholder returns



# Appendix



(in millions)

#### **Consolidated**

	2	005	<u>2</u>	<u>006</u>	<u>2007</u>	<u>2008</u>	2	<u>2009</u>
Operating Income	\$	939	\$ 1	1,045	\$ 1,185	\$ 1,273	\$	1,124
Transition and System Restoration Bond Companies		(39)		(126)	(119)	(133)		(131)
Competition Transition Charge		(19)		(55)	(42)	(5)		-
Final Fuel Reconciliation		-		-	(17)			-
Adjusted Operating Income	\$	881	\$	864	<u>\$ 1,007</u>	<u>\$ 1,135</u>	\$	993

#### **Electric Transmission & Distribution**

	2	2005	2	2006	2	007	2	2008	2	2009
Operating Income	\$	487	\$	576	\$	561	\$	545	\$	545
Transition and System Restoration Bond Companies		(39)		(126)		(119)		(133)		(131)
Competition Transition Charge		(19)		(55)		(42)		(5)		-
Final Fuel Reconciliation		_				(17)		_		_
Adjusted Operating Income	\$	429	\$	395	\$	383	\$	407	\$	414

Note: Pursuant to financing orders issued by the Texas Utility Commission in accordance with the Texas Electric Choice Plan (Texas electric restructuring law), subsidiaries of CenterPoint Energy Houston Electric have issued \$749 million, \$1.85 billion, and \$488 million in transition bonds in October 2001, December 2005 and February 2008, respectively. Final maturity dates on the bonds range from September 2015 to February 2023. The transition bonds were issued to recover certain costs determined by the Texas Utility Commission to be recoverable in connection with the transition to competition under the Texas electric restructuring law. Pursuant to a financing order issued by the Texas Utility Commission in August 2009, a subsidiary of CenterPoint Houston Electric issued \$665 million of system restoration bonds in November 2009. Final maturity dates on the bonds range from February 2016 to August 2023. The system restoration bonds were issued to recover the portion of approved distribution-related storm restoration costs associated with Hurricane Ike. The transition and system restoration bonds are non-recourse to CenterPoint Energy and CenterPoint Energy Houston Electric and are serviced through dedicated amounts included in revenues.

#### AGA Financial Forum



Entity	Type of Facility	Size of Facility	Amount Utilized at April 27, 2010	Amount Undrawr at April 27, 2010
CenterPoint Energy	Revolver	\$ 1,156	\$ 20 (1)	\$ 1,136
CEHE	Revolver	289	4 <sup>(1)</sup>	285
CERC	Revolver	915	-	915
CERC	Receivables	150 - 375		375
Total Credit & Receivable	es Facilities	\$2,510 - \$2,735	\$ 24	\$ 2,711

(1) Represents outstanding letters of credit.

(2) Excludes \$72 million held in trust to pay debt service on transition and system restoration bonds. Total cash and cash equivalents was \$329 million.

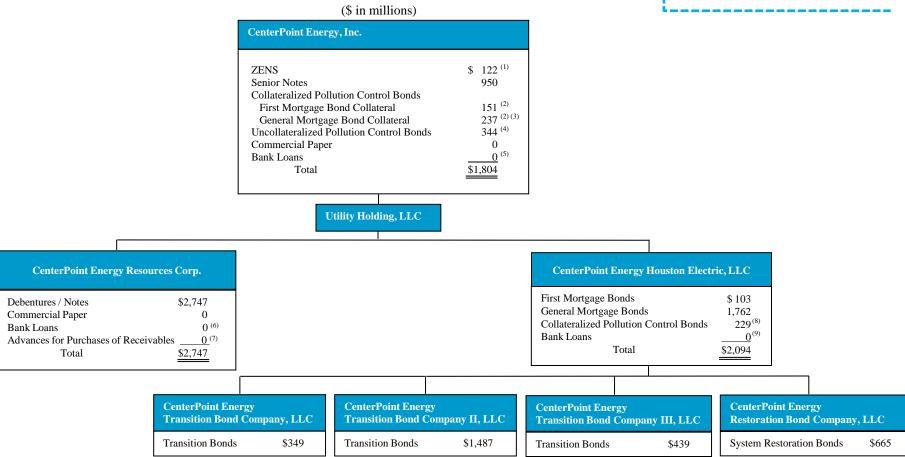
		Credit Ratings				
		Moody's	S	&P	Fit	ch
	Rating	Outlook/Review	Rating	Outlook	Rating	Outlook
CenterPoint Energy (Senior Unsecured)	Ba1	Positive Outlook	BBB-	Stable	BBB-	Stable
CEHE (Senior Secured) <sup>(1)</sup>	Baa1	Upgrade Review	BBB+	Stable	A-	Stable
CERC (Senior Unsecured)	Baa3	Positive Outlook	BBB	Stable	BBB	Stable

(1) General mortgage bonds and first mortgage bonds

#### **Principal Amounts of External Debt**

### As of March 31, 2010





- (1) The principal amount on which 2% interest is paid is \$840.2 million. The debt component reflected on the financial statements is \$122 million. The contingent principal amount payable at maturity is \$809.4 million.
- (2) The collateralized pollution control bonds aggregating \$388 million are obligations of CenterPoint Energy, Inc. However, CenterPoint Energy Houston Electric, LLC has issued first mortgage bonds aggregating \$151 million and general mortgage bonds aggregating \$237 million as collateral for the CenterPoint Energy, Inc. obligations.
- (3) Excludes \$290 million of tax-exempt bonds issued on behalf of CenterPoint Energy, Inc. which were purchased by CenterPoint Energy, Inc. in January 2010 and are held for future remarketing.
- (4) Excludes \$175 million of tax-exempt bonds issued on behalf of CenterPoint Energy, Inc. which were purchased by CenterPoint Energy, Inc. in April 2008 and are held for future remarketing.
- (5) Borrowings under \$1.156 billion bank facility.
- (6) Borrowings under \$915 million bank facility.
- (7) Advances under \$375 million receivables facility.
- (8) The pollution control bonds are collateralized by general mortgage bonds.
- (9) Borrowings under \$289 million bank facility.

### **Principal Amounts of Maturing External Debt**

## **CenterPoint** Energy

As of March 31, 2010

(\$ in millions) Year	CenterPoint <u>Energy</u> <sup>(1)</sup>		<u>CEHE</u>		CERC		Sub-total		Transition Bonds <sup>(2)</sup> (Series 2001-1)		Transition Bonds (Series A) (2)		(2)	Transition Bonds (2) (Series 2008)		System Restoration Bonds <sup>(2)</sup> (Series 2009)		-	Total	
2010	\$ 200		\$	-	\$	-	\$	200	\$	53	\$	47		\$	14	\$	20		\$	334
2011	19			-		550		569		88		118			33		44			852
2012	-			46		-		46		99		127			36		45			353
2013	-			450		762		1,212		109		137			38		46			1,542
2014	-			800		160		960		-		147			41		47			1,195
2015-2019	1,120	(3)		127		875		2,122		-		911			248		266			3,547
2020-2024	-	(4)		303		-		303		-		-			29		197			529
2025-2029	1,082	(5)		56		-		1,138		-		-			-		-			1,138
2030-2034	70			312		-		382		-		-			-		-			382
2035-2037	-			-		400		400				-					-			400
Total	\$ 2,491		\$	2,094	\$	2,747	\$	7,332	\$	349	\$	1,487		\$	439	\$	665		\$	10,272

(1) Debt of \$150.85 milion collateralized by First Mortgage Bonds of CEHE matures in 2015. Debt collateralized by General Mortgage Bonds of CEHE matures on the follow ing dates: 2011, \$19.2 million; 2018, \$50 million; 2026, \$100 million; and 2028, \$68 million.

(2) Using scheduled payment dates.

(3) Excludes \$300 million of tax-exempt bonds issued on behalf of CenterPoint Energy, Inc. w hich w ere purchased by CenterPoint Energy, Inc. in April 2008 (\$100 million) and January 2010 (\$200 million) and are held for future remarketing.

(4) Excludes \$90 million of tax-exempt bonds issued on behalf of CenterPoint Energy, Inc. which were purchased by CenterPoint Energy, Inc. in January 2010 and are held for future remarketing.

(5) Includes ZENS at their contingent amount payable at maturity of \$809.4 million. The principal amount of ZENS on which interest is paid is \$840.2 million. The ZENS debt component reflected on the Company's financial statements is \$122 million as of 3/31/2010. Excludes \$75 million of tax-exempt bonds issued on behalf of CenterPoint Energy, Inc. which were purchased by CenterPoint Energy, Inc. in April 2008 and are held for future remarketing.