### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### **FORM 10-Q**

| (Mark One)   |  |
|--------------|--|
| $\checkmark$ | QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  |
|              | FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2007  |
|              | OR   |
| 0            | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
|              | FOR THE TRANSITION PERIOD FROMTO   |
|              |  |

Commission file number 1-13265

### CENTERPOINT ENERGY RESOURCES CORP.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

76-0511406

(I.R.S. Employer Identification No.)

1111 Louisiana Houston, Texas 77002

(Address and zip code of principal executive offices)

(713) 207-1111

(Registrant's telephone number, including area code)

CenterPoint Energy Resources Corp. meets the conditions set forth in General Instruction H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer  $\square$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No 🗵

As of October 31, 2007, all 1,000 shares of CenterPoint Energy Resources Corp. common stock were held by Utility Holding, LLC, a wholly owned subsidiary of CenterPoint Energy, Inc.

### CENTERPOINT ENERGY RESOURCES CORP. QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED SEPTEMBER 30, 2007

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### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

From time to time we make statements concerning our expectations, beliefs, plans, objectives, goals, strategies, future events or performance and underlying assumptions and other statements that are not historical facts. These statements are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those expressed or implied by these statements. You can generally identify our forward-looking statements by the words "anticipate," "believe," "continue," "could," "estimate," "expect," "forecast," "goal," "intend," "may," "objective," "plan," "potential," "predict," "projection," "should," "will," or other similar words.

We have based our forward-looking statements on our management's beliefs and assumptions based on information available to our management at the time the statements are made. We caution you that assumptions, beliefs, expectations, intentions and projections about future events may and often do vary materially from actual results. Therefore, we cannot assure you that actual results will not differ materially from those expressed or implied by our forward-looking statements.

The following are some of the factors that could cause actual results to differ materially from those expressed or implied in forward-looking statements:

- state and federal legislative and regulatory actions or developments, including deregulation, re-regulation, changes in or application of laws or regulations applicable to the various aspects of our business;
- timely and appropriate rate actions and increases, allowing recovery of costs and a reasonable return on investment;
- · industrial, commercial and residential growth in our service territory and changes in market demand and demographic patterns;
- the timing and extent of changes in commodity prices, particularly natural gas;
- the timing and extent of changes in the supply of natural gas;
- the timing and extent of changes in natural gas basis differentials;
- changes in interest rates or rates of inflation;
- weather variations and other natural phenomena;
- commercial bank and financial market conditions, our access to capital, the cost of such capital, and the results of our financing and refinancing efforts, including availability of funds in the debt capital markets;
- actions by rating agencies;
- effectiveness of our risk management activities;
- inability of various counterparties to meet their obligations to us;
- the ability of Reliant Energy, Inc. (RRI) to satisfy its obligations to us in connection with the contractual arrangements pursuant to which we are their guarantor;
- the outcome of litigation brought by or against us;
- our ability to control costs;
- the investment performance of CenterPoint Energy, Inc.'s employee benefit plans;

- our potential business strategies, including acquisitions or dispositions of assets or businesses, which we cannot assure will be completed or will have the anticipated benefits to us; and
- other factors we discuss in "Risk Factors" in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2006, which is incorporated herein by reference, in "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q and in other reports we file from time to time with the Securities and Exchange Commission.

You should not place undue reliance on forward-looking statements. Each forward-looking statement speaks only as of the date of the particular statement.

### PART I. FINANCIAL INFORMATION

### **Item 1. FINANCIAL STATEMENTS**

# CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES (AN INDIRECT WHOLLY OWNED SUBSIDIARY OF CENTERPOINT ENERGY, INC.) CONDENSED STATEMENTS OF CONSOLIDATED INCOME (Millions of Dollars) (Unaudited)

|                                    | Three Mont       | oer 30,  | Nine Months Ended<br>September 30, |                  |  |  |
|------------------------------------|------------------|----------|------------------------------------|------------------|--|--|
| Revenues                           | 2006<br>\$ 1,400 | \$ 1,351 | 2006<br>\$ 5,474                   | 2007<br>\$ 5,614 |  |  |
| revenues                           | φ 1,400          | \$ 1,551 | ψ J,4/4                            | \$ 5,014         |  |  |
| Expenses:                          |                  |          |                                    |                  |  |  |
| Natural gas                        | 1,058            | 990      | 4,286                              | 4,348            |  |  |
| Operation and maintenance          | 192              | 191      | 588                                | 577              |  |  |
| Depreciation and amortization      | 50               | 56       | 150                                | 159              |  |  |
| Taxes other than income taxes      | 31               | 23       | 116                                | 106              |  |  |
| Total                              | 1,331            | 1,260    | 5,140                              | 5,190            |  |  |
| Operating Income                   | 69               | 91       | 334                                | 424              |  |  |
| Other Income (Expense):            |                  |          |                                    |                  |  |  |
| Interest and other finance charges | (43)             | (51)     | (125)                              | (135)            |  |  |
| Other, net                         | 7                | 7        | 15                                 | 14               |  |  |
| Total                              | (36)             | (44)     | (110)                              | (121)            |  |  |
| Income Before Income Taxes         | 33               | 47       | 224                                | 303              |  |  |
| Income tax expense                 | (20)             | (19)     | (91)                               | (114)            |  |  |
| Net Income                         | \$ 13            | \$ 28    | \$ 133                             | \$ 189           |  |  |

See Notes to the Company's Interim Condensed Consolidated Financial Statements

### CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES (AN INDIRECT WHOLLY OWNED SUBSIDIARY OF CENTERPOINT ENERGY, INC.) CONDENSED CONSOLIDATED BALANCE SHEETS (Millions of Dollars)

(Unaudited)

### **ASSETS**

|  | December 31,<br>2006 | September 30,<br>2007 |  |
|--|----------------------|-----------------------|--|
| Current Assets:                                      |                      |                       |  |
| Cash and cash equivalents                            | \$ 5                 | \$ 3                  |  |
| Accounts and notes receivable, net                   | 846                  | 485                   |  |
| Accrued unbilled revenue                             | 356                  | 108                   |  |
| Accounts and notes receivable – affiliated companies | 198                  | 43                    |  |
| Materials and supplies                               | 31                   | 33                    |  |
| Natural gas inventory                                | 305                  | 451                   |  |
| Non-trading derivative assets                        | 98                   | 44                    |  |
| Taxes receivable                                     | _                    | 47                    |  |
| Deferred tax asset                                   | 2                    | _                     |  |
| Prepaid expenses and other current assets            | 360                  | 311                   |  |
| Total current assets                                 | 2,201                | 1,525                 |  |
| Property, Plant and Equipment:                       |                      |                       |  |
| Property, plant and equipment                        | 5,336                | 5,666                 |  |
| Less accumulated depreciation and amortization       | (697)                | (712)                 |  |
| Property, plant and equipment, net                   | 4,639                | 4,954                 |  |
| Other Assets:  |                      |                       |  |
| Goodwill   | 1,705                | 1,705                 |  |
| Non-trading derivative assets                        | 21                   | 10                    |  |
| Notes receivable from unconsolidated affiliates      | _                    | 51                    |  |
| Other  | 249                  | 254                   |  |
| Total other assets                                   | 1,975                | 2,020                 |  |
| Total Assets   | \$ 8,815             | \$ 8,499              |  |

See Notes to the Company's Interim Condensed Consolidated Financial Statements

# CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES (AN INDIRECT WHOLLY OWNED SUBSIDIARY OF CENTERPOINT ENERGY, INC.) CONDENSED CONSOLIDATED BALANCE SHEETS — (Continued) (Millions of Dollars) (Unaudited)

### LIABILITIES AND STOCKHOLDER'S EQUITY

|   | December 31,<br>2006 | September 30,<br>2007 |  |
|---|----------------------|-----------------------|--|
| Current Liabilities:                              |                      |                       |  |
| Short-term borrowings                             | \$ 187               | \$ 150                |  |
| Current portion of long-term debt                 | 7                    | 307                   |  |
| Accounts payable                                  | 928                  | 393                   |  |
| Accounts and notes payable — affiliated companies | 386                  | 200                   |  |
| Taxes accrued                                     | 115                  | 83                    |  |
| Interest accrued                                  | 48                   | 52                    |  |
| Customer deposits                                 | 62                   | 56                    |  |
| Non-trading derivative liabilities                | 141                  | 81                    |  |
| Other   | 305                  | 178                   |  |
| Total current liabilities                         | 2,179                | 1,500                 |  |
| Other Liabilities:                                |                      |                       |  |
| Accumulated deferred income taxes, net            | 662                  | 721                   |  |
| Non-trading derivative liabilities                | 80                   | 42                    |  |
| Benefit obligations                               | 138                  | 128                   |  |
| Other   | 669                  | 642                   |  |
| Total other liabilities                           |                      | 1,533                 |  |
| Long-term Debt                                    | 2,155                | 2,358                 |  |
| Commitments and Contingencies (Note 10)           |                      |                       |  |
| Stockholder's Equity:                             |                      |                       |  |
| Common stock                                      | _                    | _                     |  |
| Paid-in capital                                   | 2,403                | 2,405                 |  |
| Retained earnings                                 | 505                  | 694                   |  |
| Accumulated other comprehensive income            | 24                   | 9                     |  |
| Total stockholder's equity                        | 2,932                | 3,108                 |  |
| Total Liabilities and Stockholder's Equity        | \$ 8,815             | \$ 8,499              |  |

See Notes to the Company's Interim Condensed Consolidated Financial Statements

# CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES (AN INDIRECT WHOLLY OWNED SUBSIDIARY OF CENTERPOINT ENERGY, INC.) CONDENSED STATEMENTS OF CONSOLIDATED CASH FLOWS (Millions of Dollars) (Unaudited)

|   |                 | ded September 30 |
|---|-----------------|------------------|
| Cook Elector from On wasting Activities.  | 2006            | 2007             |
| Cash Flows from Operating Activities:  Net income                                 | \$ 133          | \$ 189           |
| Adjustments to reconcile net income to net cash provided by operating activities: | ф 155           | <b>\$</b> 103    |
| Depreciation and amortization   | 150             | 159              |
| Amortization of deferred financing costs  | 6               | (                |
| Deferred income taxes   | 33              | 60               |
| Write-down of natural gas inventory   | 56              | 11               |
| Changes in other assets and liabilities:  | 30              | - 11             |
| Accounts receivable and unbilled revenues, net                                    | 828             | 609              |
| Accounts receivable/payable, affiliates   | 3               | 16               |
| Inventory   | (52)            | (159             |
| Taxes receivable  | (54)            | (47              |
| Accounts payable  | (625)           | (446             |
| Fuel cost recovery  | 106             | (90              |
| Interest and taxes accrued  | 17              | (28              |
| Non-trading derivatives, net  | (38)            | 14               |
| Margin deposits, net  | (176)           | 49               |
| Short-term risk management activities, net  | 3               |                  |
| Other current assets  | (79)            | (31              |
| Other current liabilities   | (12)            | (30              |
| Other assets  | (16)            | (27              |
| Other liabilities   | (8)             | (56              |
| Other, net  | (14)            |                  |
| Net cash provided by operating activities   | 261             | 199              |
|   |                 |                  |
| Cash Flows from Investing Activities:   | (222)           | <b>/=</b> . 0    |
| Capital expenditures  | (332)           | (519             |
| Increase in notes receivable from unconsolidated affiliates                       |                 | (51              |
| Investment in unconsolidated affiliates   | (6)             | (40              |
| Other, net  | 24              | (10              |
| Net cash used in investing activities   | (314)           | (620             |
| Cash Flows from Financing Activities:   |                 |                  |
| Decrease in short-term borrowings, net  | _               | (37              |
| Long-term revolving credit facilities, net  | _               | 360              |
| Proceeds from issuance of long-term debt  | 324             | 150              |
| Payments of long-term debt  | (6)             | (7               |
| Decrease in notes payable to affiliates   | (289)           | (47              |
| Debt issuance costs   | (1)             | (2               |
| Contribution from parent  | 112             | _                |
| Other, net  | 1               | 2                |
| Net cash provided by financing activities   | 141             | 419              |
|   |                 |                  |
| Net Increase (Decrease) in Cash and Cash Equivalents                              | 88              | (2               |
| Cash and Cash Equivalents at Beginning of Period                                  | 31              | 5                |
| Cash and Cash Equivalents at End of Period  | \$ 119          | \$ 3             |
| Supplemental Disclosure of Cook Flow Information                                  |                 |                  |
| Supplemental Disclosure of Cash Flow Information:                                 |                 |                  |
| Cash Payments:  | ¢ 11⊑           | \$ 123           |
| Interest, net of capitalized interest   | \$ 115          |                  |
| Income taxes (refunds), net Non-cash transactions:                                | (8)             | 129              |
| Increase in accounts payable related to capital expenditures                      | 34              |                  |
|   | J <del>-1</del> |                  |
| See Notes to the Company's Interim Condensed Consolidated Financial Statements    |                 |                  |

### CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### (1) Background and Basis of Presentation

*General*. Included in this Quarterly Report on Form 10-Q (Form 10-Q) of CenterPoint Energy Resources Corp. are the condensed consolidated interim financial statements and notes (Interim Condensed Financial Statements) of CenterPoint Energy Resources Corp. and its subsidiaries (collectively, CERC Corp. or the Company). The Interim Condensed Financial Statements are unaudited, omit certain financial statement disclosures and should be read with the Annual Report on Form 10-K of CERC Corp. for the year ended December 31, 2006 (CERC Corp. Form 10-K).

*Background.* The Company owns and operates natural gas distribution systems in six states. Wholly owned subsidiaries of the Company own interstate natural gas pipelines and gas gathering systems and provide various ancillary services. Another wholly owned subsidiary of the Company offers variable and fixed-price physical natural gas supplies primarily to commercial and industrial customers and electric and gas utilities.

The Company is an indirect wholly owned subsidiary of CenterPoint Energy, Inc. (CenterPoint Energy), a public utility holding company.

Basis of Presentation. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company's Interim Condensed Financial Statements reflect all normal recurring adjustments that are, in the opinion of management, necessary to present fairly the financial position, results of operations and cash flows for the respective periods. Amounts reported in the Company's Condensed Statements of Consolidated Income are not necessarily indicative of amounts expected for a full-year period due to the effects of, among other things, (a) seasonal fluctuations in demand for energy and energy services, (b) changes in energy commodity prices, (c) timing of maintenance and other expenditures and (d) acquisitions and dispositions of businesses, assets and other interests. In addition, business segment information for the three and nine months ended September 30, 2006 has been recast to conform to the 2007 presentation due to the change in reportable business segments in the fourth quarter of 2006. The business segment detail revised as a result of the new reportable business segments did not affect consolidated operating income for any period presented.

For a description of the Company's reportable business segments, reference is made to Note 12.

### (2) New Accounting Pronouncements

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes — an Interpretation of FASB Statement No. 109" (FIN 48). FIN 48 clarifies the accounting for uncertain income tax positions and requires the Company to recognize management's best estimate of the impact of a tax position if it is considered "more likely than not," as defined in Statement of Financial Accounting Standards (SFAS) No. 5, "Accounting for Contingencies," of being sustained on audit based solely on the technical merits of the position. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The cumulative effect of adopting FIN 48 as of January 1, 2007 was a credit to retained earnings of less than \$1 million. The Company recognizes interest and penalties as a component of income taxes.

The implementation of FIN 48 also affected other balance sheet accounts. The balance sheet as of January 1, 2007, upon adoption, would have reflected approximately \$0.7 million of net unrecognized tax benefits in "Other Liabilities." This amount includes \$0.6 million reclassified from accumulated deferred income taxes to the liability for uncertain tax positions and \$9.0 million representing amounts accrued for uncertain tax positions that, if recognized, would reduce the effective income tax rate. These liabilities were partially offset by a refund claim of \$8.9 million. In addition to these amounts, the Company, at January 1, 2007, accrued approximately \$1.3 million for the payment of interest for these uncertain tax positions.

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" (SFAS No. 157). SFAS No. 157 establishes a framework for measuring fair value and requires expanded disclosure about the information used to measure fair value. The statement applies whenever other statements require or permit assets or liabilities to be measured at fair value. The statement does not expand the use of fair value accounting in any new circumstances and is effective for the Company for the year ended December 31, 2008 and for interim periods included in that year, with early adoption encouraged. The Company is currently evaluating the effect of adoption of this new standard on its financial position, results of operations and cash flows.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities, including an amendment of FASB Statement No. 115" (SFAS No. 159). SFAS No. 159 permits the Company to choose, at specified election dates, to measure eligible items at fair value (the "fair value option"). The Company would report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting period. This accounting standard is effective as of the beginning of the first fiscal year that begins after November 15, 2007. The Company is currently evaluating the effect of adoption of this new standard on its financial position, results of operations and cash flows.

### (3) Employee Benefit Plans

The Company's employees participate in CenterPoint Energy's postretirement benefit plan. The Company's net periodic cost includes the following components relating to postretirement benefits:

|                                    | Three Months Ended September 30, |     |    |           | Nine Months Ended<br>September 30, |     |    |     |
|------------------------------------|----------------------------------|-----|----|-----------|------------------------------------|-----|----|-----|
|                                    | 2                                | 006 | 20 | <u>(i</u> |                                    | 006 | 20 | 007 |
| Service cost                       | \$                               | _   | \$ | (m m<br>1 | illions)<br>\$                     | 1   | \$ | 1   |
| Interest cost                      |                                  | 2   |    | 1         |                                    | 5   |    | 5   |
| Expected return on plan assets     |                                  | _   |    | (1)       |                                    | (1) |    | (1) |
| Amortization of prior service cost |                                  | _   |    | 1         |                                    | 1   |    | 2   |
| Other                              |                                  | _   |    | _         |                                    | 1   |    |     |
| Net periodic cost                  | \$                               | 2   | \$ | 2         | \$                                 | 7   | \$ | 7   |

The Company expects to contribute approximately \$16 million to its postretirement benefits plan in 2007, of which \$12 million had been contributed as of September 30, 2007.

### (4) Regulatory Matters

### (a) Rate Cases

Arkansas. In January 2007, the Company's natural gas distribution business (Gas Operations) filed an application with the Arkansas Public Service Commission (APSC) to change its natural gas distribution rates. This filing seeks approval to change the base rate portion of a customer's natural gas bill, which makes up about 30 percent of the total bill and covers the cost of distributing natural gas. The filing does not apply to the gas supply rate, which makes up the remaining approximately 70 percent of the bill.

The January filing requested an increase in annual base revenues of approximately \$51 million. Gas Operations subsequently agreed to reduce its request to approximately \$40 million. As part of the base rate filing, Gas Operations also proposed a revenue stabilization tariff (also known as decoupling) that would help stabilize revenues and eliminate the potential conflict between its efforts to earn a reasonable return on invested capital while promoting energy efficiency initiatives, because decoupling mitigates the negative effects of declining customer usage. As part of the revenue stabilization tariff, Gas Operations proposed to reduce the requested return on equity by 35 basis points which would reduce the base rate increase by \$1 million.

In September 2007, the APSC staff and Gas Operations entered into and filed with the APSC a Stipulation and Settlement Agreement (Settlement Agreement) and a joint motion requesting APSC approval of the Settlement Agreement. Under the terms of the Settlement Agreement, the annual base revenues of Gas Operations would increase by approximately \$20 million, and the revenue stabilization tariff would be allowed to go into effect upon approval of the Settlement Agreement, with an authorized rate of return on equity of 9.65% (which reflects a reduction of 10 basis points for the implementation of the revenue stabilization tariff). The other parties to the proceeding have agreed not to oppose the Settlement Agreement. In October 2007, an order approving the

Settlement Agreement was issued by the APSC. The new rates became effective with bills rendered on and after November 1, 2007.

Texas. In September 2006, Gas Operations filed statements of intent with 47 cities in its Texas coast service territory to increase miscellaneous service charges and to allow recovery of the costs of financial hedging transactions through its purchased gas cost adjustment. In November 2006, these changes became effective as all 47 cities either approved the filings or took no action, thereby allowing rates to go into effect by operation of law. In December 2006, Gas Operations filed a statement of intent with the Railroad Commission of Texas (Railroad Commission) seeking to implement such changes in the environs of the Texas coast service territory. The Railroad Commission approved the filing in April 2007. The new service charges were implemented in the second quarter of 2007.

Minnesota. As of September 30, 2006, Gas Operations had recorded approximately \$45 million as a regulatory asset related to prior years' unrecovered purchased gas costs in its Minnesota service territory. Of the total, approximately \$24 million related to the period from July 1, 2004 through June 30, 2006, and approximately \$21 million related to the period from July 1, 2000 through June 30, 2004. The amounts related to periods prior to July 1, 2004 arose as a result of revisions to the calculation of unrecovered purchased gas costs previously approved by the Minnesota Public Utilities Commission (MPUC). Recovery of this regulatory asset was dependent upon obtaining a waiver from the MPUC rules. In November 2006, the MPUC considered the request and voted to deny the waiver. Accordingly, the Company recorded a \$21 million adjustment to reduce pre-tax earnings in the fourth quarter of 2006 and reduced the regulatory asset by an equal amount. In February 2007, the MPUC denied reconsideration. In March 2007, the Company petitioned the Minnesota Court of Appeals for review of the MPUC's decision. No prediction can be made as to the ultimate outcome of this matter.

In November 2005, Gas Operations filed a request with the MPUC to increase annual base rates by approximately \$41 million. In December 2005, the MPUC approved an interim rate increase of approximately \$35 million that was implemented January 1, 2006. Any excess of amounts collected under the interim rates over the amounts approved as final rates was subject to refund to customers. In October 2006, the MPUC considered the request and indicated that it would grant a rate increase of approximately \$21 million. In addition, the MPUC approved a \$5 million affordability program to assist low-income customers, the actual cost of which will be recovered in rates in addition to the \$21 million rate increase. A final order was issued in January 2007, and final rates were implemented beginning May 1, 2007. Gas Operations completed refunding the proportional share of the excess of the amounts collected in interim rates over the amount allowed by the final order to customers in the second quarter of 2007.

### (b) APSC Affiliate Transaction Rulemaking Proceeding

In December 2006, the APSC adopted new rules governing affiliate transactions involving public utilities operating in Arkansas. In February 2007, in response to requests by the Company and other gas and electric utilities operating in Arkansas, the APSC granted reconsideration of the rules and stayed their operation in order to permit additional consideration. In May 2007, the APSC adopted revised rules, which incorporated many revisions proposed by the utilities, the Arkansas Attorney General and the APSC staff. The revised rules prohibit affiliated financing transactions for purposes not related to utility operations, but permit the continuation of existing money pool and multi-jurisdictional financing arrangements such as those currently in place at the Company. Non-financial affiliate transactions generally have to be priced under an asymmetrical pricing formula under which utilities would benefit from any difference between the cost of providing goods and services to or from the utility operations and the market value of those goods or services. However, corporate services provided at fully allocated cost such as those provided by service companies are exempt. The rules also restrict utilities from engaging in businesses other than utility and utility-related businesses if the total book value of non-utility businesses exceeds 10 percent of the book value of the utility and its affiliates. However, existing businesses are grandfathered under the revised rules. The revised rules also permit utilities to petition for waivers of financing and non-financial rules that would otherwise be applicable to their transactions.

The APSC's revised rules impose record keeping, record access, employee training and reporting requirements related to affiliate transactions, including notification to the APSC of the formation of new affiliates that will engage in transactions with the utility and annual certification by the utility's president or chief executive officer and its chief financial officer of compliance with the rules. In addition, the revised rules require a report to the APSC in the event the utility's bond rating is downgraded in certain circumstances. Although the revised rules impose new requirements on the Company's operations in Arkansas, at this time the Company does not anticipate that the

revised rules will have an adverse effect on existing operations in Arkansas. In September 2007, Gas Operations made a filing with the APSC in accordance with the revised rules to document existing practices that would be covered by grandfathering provisions of those rules.

### (5) Derivative Instruments

The Company is exposed to various market risks. These risks arise from transactions entered into in the normal course of business. The Company utilizes derivative instruments such as physical forward contracts, swaps and options (energy derivatives) to mitigate the impact of changes in its natural gas businesses on its operating results and cash flows.

### **Non-Trading Activities**

Cash Flow Hedges. The Company enters into certain derivative instruments that qualify as cash flow hedges under SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS No. 133). The objective of these derivative instruments is to hedge the price risk associated with natural gas purchases and sales to reduce cash flow variability related to meeting the Company's wholesale and retail customer obligations. During the nine months ended September 30, 2006 and 2007, hedge ineffectiveness resulted in a gain of less than \$1 million and a loss of less than \$1 million, respectively, from derivatives that qualify for and are designated as cash flow hedges. No component of the derivative instruments' gain or loss was excluded from the assessment of effectiveness. If it becomes probable that an anticipated transaction being hedged will not occur, the Company realizes in net income the deferred gains and losses previously recognized in accumulated other comprehensive loss. When an anticipated transaction being hedged affects earnings, the accumulated deferred gain or loss recognized in accumulated other comprehensive loss is reclassified and included in the Condensed Statements of Consolidated Income under the "Expenses" caption "Natural gas." Cash flows resulting from these transactions in non-trading energy derivatives are included in the Condensed Statements of Consolidated Cash Flows in the same category as the item being hedged. As of September 30, 2007, the Company expects \$15 million (\$10 million after-tax) in accumulated other comprehensive income to be reclassified as a decrease in natural gas expense during the next twelve months.

The length of time the Company is hedging its exposure to the variability in future cash flows using financial instruments is primarily two years, with a limited amount up to four years. The Company's policy is not to exceed ten years in hedging its exposure.

Other Derivative Instruments. The Company enters into certain derivative instruments to manage physical commodity price risks that do not qualify or are not designated as cash flow or fair value hedges under SFAS No. 133. The Company utilizes these financial instruments to manage physical commodity price risks and does not engage in proprietary or speculative commodity trading. During the three months ended September 30, 2006 and 2007, the Company recognized unrealized net gains of \$20 million and \$2 million, respectively. During the nine months ended September 30, 2006 and 2007, the Company recognized unrealized net gains of \$33 million and net losses of \$12 million, respectively. These derivative gains and losses are included in the Condensed Statements of Consolidated Income under the "Expenses" caption "Natural gas."

### (6) Goodwill

Goodwill by reportable business segment as of both December 31, 2006 and September 30, 2007 is as follows (in millions):

| Natural Gas Distribution                   | \$<br>746   |
|--|-------------|
| Interstate Pipelines                       | 579         |
| Competitive Natural Gas Sales and Services | 335         |
| Field Services                             | 25          |
| Other Operations                           | 20          |
| Total                                      | \$<br>1,705 |

The Company performs its goodwill impairment tests at least annually and evaluates goodwill when events or changes in circumstances indicate that the carrying value of these assets may not be recoverable. The impairment evaluation for goodwill is performed by using a two-step process. In the first step, the fair value of each reporting unit is compared with the carrying amount of the reporting unit, including goodwill. The estimated fair value of the

reporting unit is generally determined on the basis of discounted future cash flows. If the estimated fair value of the reporting unit is less than the carrying amount of the reporting unit, then a second step must be completed in order to determine the amount of the goodwill impairment that should be recorded. In the second step, the implied fair value of the reporting unit's goodwill is determined by allocating the reporting unit's fair value to all of its assets and liabilities other than goodwill (including any unrecognized intangible assets) in a manner similar to a purchase price allocation. The resulting implied fair value of the goodwill that results from the application of this second step is then compared to the carrying amount of the goodwill and an impairment charge is recorded for the difference.

The Company performed the test at July 1, 2007, the Company's annual impairment testing date, and determined that no impairment charge for goodwill was required.

### (7) Comprehensive Income

The following table summarizes the components of total comprehensive income (net of tax):

|  | For the Three Months Ended<br>September 30, |     |         | ded |           | For the Nine Months Ended<br>September 30, |    |          |
|--|---|-----|---------|-----|-----------|--|----|----------|
|  | 20  | 006 | 2(      | 007 |           | 2006                                       | _  | 2007     |
|  |   | 4.0 |         | ,   | nillions) | 400  |    | 400      |
| Net income   | \$  | 13  | \$      | 28  | \$        | 133  | \$ | 189      |
| Other comprehensive income (loss):   |   |     | <u></u> |     |           | <u> </u>                                   |    | <u> </u> |
| Adjustment to pension and other postretirement plans (net of tax of \$-0-)           |   | _   |         | _   |           | _  |    | 1        |
| Net deferred gain (loss) from cash flow hedges (net of tax of \$7, \$3, \$5 and \$6) |   | 10  |         | 6   |           | 5  |    | 11       |
| Reclassification of deferred loss (gain) from cash flow hedges realized in net       |   |     |         |     |           |  |    |          |
| income (net of tax of \$2, (\$4) and (\$17))   |   | 1   |         | _   |           | (3)  |    | (27)     |
| Total  |   | 11  |         | 6   |           | 2  | _  | (15)     |
| Comprehensive income   | \$  | 24  | \$      | 34  | \$        | 135  | \$ | 174      |

The following table summarizes the components of accumulated other comprehensive income (loss):

|   | December 31,<br>2006 |         | Se      | September 30,<br>2007 |  |
|---|----------------------|---------|---------|-----------------------|--|
|   |                      | (in mil | llions) |                       |  |
| SFAS No. 158 incremental effect                     | \$                   | (2)     | \$      | (1)                   |  |
| Net deferred gain from cash flow hedges             |                      | 26      | _       | 10                    |  |
| Total accumulated other comprehensive income (loss) | \$                   | 24      | \$      | 9                     |  |

### (8) Related Party Transactions

The Company participates in a money pool through which it can borrow or invest on a short-term basis. Funding needs are aggregated and external borrowing or investing is based on the net cash position. The net funding requirements of the money pool are expected to be met with borrowings under CenterPoint Energy's revolving credit facility or the sale of CenterPoint Energy's commercial paper. As of December 31, 2006 and September 30, 2007, the Company had borrowings from the money pool of \$186 million and \$139 million, respectively.

For the three months ended September 30, 2006 and 2007, the Company had net interest expense related to affiliate borrowings of less than \$1 million, and approximately \$2 million, respectively. For the nine months ended September 30, 2006 and 2007, the Company had net interest expense related to affiliate borrowings of approximately \$1 million and \$3 million, respectively.

CenterPoint Energy provides some corporate services to the Company. The costs of services have been charged directly to the Company using methods that management believes to be reasonable. These methods include negotiated usage rates, dedicated asset assignment and proportionate corporate formulas based on operating expenses, assets, gross margin, employees and a composite of assets, gross margin and employees. These charges are not necessarily indicative of what would have been incurred had the Company not been an affiliate. Amounts charged to the Company for these services were \$31 million and \$34 million for the three months ended September

30, 2006 and 2007, respectively, and \$95 million and \$99 million for the nine months ended September 30, 2006 and 2007, respectively, and are included primarily in operation and maintenance expenses.

### (9) Short-term Borrowings and Long-term Debt

### (a) Short-term Borrowings

In October 2007, the Company amended its receivables facility and extended the termination date to October 28, 2008. The facility size will range from \$150 million to \$375 million during the period from September 30, 2007 to the October 28, 2008 termination date. The variable size of the facility was designed to track the seasonal pattern of receivables in the Company's natural gas businesses. At September 30, 2007, the facility size was \$150 million. Commencing with an October 2006 amendment to the receivables facility, the provisions for sale accounting under SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities," were no longer met. Accordingly, advances received by the Company upon the sale of receivables are accounted for as short-term borrowings as of December 31, 2006 and September 30, 2007. As of December 31, 2006 and September 30, 2007, \$187 million and \$150 million, respectively, was advanced for the purchase of receivables under the Company's receivables facility.

### (b) Long-term Debt

Senior Notes. In February 2007, the Company issued \$150 million aggregate principal amount of 6.25% senior notes due in February 2037. The proceeds from the sale of the senior notes were used to repay advances for the purchase of receivables under the Company's receivables facility. Such repayment provided increased liquidity and capital resources for general corporate purposes.

In October 2007, the Company issued \$250 million aggregate principal amount of 6.125% senior notes due in November 2017 and \$250 million aggregate principal amount of 6.625% senior notes due in November 2037. The proceeds from the sale of the senior notes will be used for general corporate purposes, including repayment or refinancing of debt, including \$300 million of the Company's 6.5% senior notes due February 1, 2008, capital expenditures, working capital and loans to or investments in affiliates. Pending application of the proceeds for these purposes, the Company repaid borrowings under its revolving credit and receivables facilities.

Revolving Credit Facility. In June 2007, the Company entered into an amended and restated bank credit facility. The Company's amended credit facility is a \$950 million five-year senior unsecured revolving credit facility versus a \$550 million facility prior to the amendment. The facility's first drawn cost remains at the London Interbank Offered Rate (LIBOR) plus 45 basis points based on the Company's current credit ratings.

Under the credit facility, an additional utilization fee of 5 basis points applies to borrowings any time more than 50% of the facility is utilized. The spread to LIBOR and the utilization fee fluctuate based on the Company's credit ratings.

As of September 30, 2007, the Company had \$360 million of borrowings and approximately \$19 million of outstanding letters of credit under its \$950 million credit facility. The Company was in compliance with all covenants as of September 30, 2007.

### (10) Commitments and Contingencies

### (a) Natural Gas Supply Commitments

Natural gas supply commitments include natural gas contracts related to the Company's Natural Gas Distribution and Competitive Natural Gas Sales and Services business segments, which have various quantity requirements and durations, that are not classified as non-trading derivative assets and liabilities in the Company's Consolidated Balance Sheets as of December 31, 2006 and September 30, 2007 as these contracts meet the SFAS No. 133 exception to be classified as "normal purchases contracts" or do not meet the definition of a derivative. Natural gas supply commitments also include natural gas transportation contracts that do not meet the definition of a derivative. As of September 30, 2007, minimum payment obligations for natural gas supply commitments are approximately \$436 million for the remaining three months in 2007, \$734 million in 2008, \$283 million in 2009, \$276 million in 2010, \$274 million in 2011 and \$1.3 billion in 2012 and thereafter.

### (b) Legal, Environmental and Other Regulatory Matters

### **Legal Matters**

Natural Gas Measurement Lawsuits. CERC Corp. and certain of its subsidiaries are defendants in a lawsuit filed in 1997 under the Federal False Claims Act alleging mismeasurement of natural gas produced from federal and Indian lands. The suit seeks undisclosed damages, along with statutory penalties, interest, costs and fees. The complaint is part of a larger series of complaints filed against 77 natural gas pipelines and their subsidiaries and affiliates. An earlier single action making substantially similar allegations against the pipelines was dismissed by the federal district court for the District of Columbia on grounds of improper joinder and lack of jurisdiction. As a result, the various individual complaints were filed in numerous courts throughout the country. This case has been consolidated, together with the other similar False Claims Act cases, in the federal district court in Cheyenne, Wyoming. On October 20, 2006, the judge considering this matter granted the defendants' motion to dismiss the suit on the ground that the court lacked subject matter jurisdiction over the claims asserted. The plaintiff has sought review of that dismissal from the Tenth Circuit Court of Appeals, where the matter remains pending.

In addition, CERC Corp. and certain of its subsidiaries are defendants in two mismeasurement lawsuits brought against approximately 245 pipeline companies and their affiliates pending in state court in Stevens County, Kansas. In one case (originally filed in May 1999 and amended four times), the plaintiffs purport to represent a class of royalty owners who allege that the defendants have engaged in systematic mismeasurement of the volume of natural gas for more than 25 years. The plaintiffs amended their petition in this suit in July 2003 in response to an order from the judge denying certification of the plaintiffs' alleged class. In the amendment the plaintiffs dismissed their claims against certain defendants (including two CERC Corp. subsidiaries), limited the scope of the class of plaintiffs they purport to represent and eliminated previously asserted claims based on mismeasurement of the British thermal unit (Btu) content of the gas. The same plaintiffs then filed a second lawsuit, again as representatives of a putative class of royalty owners, in which they assert their claims that the defendants have engaged in systematic mismeasurement of the Btu content of natural gas for more than 25 years. In both lawsuits, the plaintiffs seek compensatory damages, along with statutory penalties, treble damages, interest, costs and fees. The Company believes that there has been no systematic mismeasurement of gas and that the lawsuits are without merit. The Company does not expect the ultimate outcome of the lawsuits to have a material impact on its financial condition, results of operations or cash flows.

Gas Cost Recovery Litigation. In October 2002, the Company's ratepayers filed suit in state district court in Wharton County, Texas against the Company, CenterPoint Energy, Entex Gas Marketing Company (EGMC), and certain non-affiliated companies alleging fraud, violations of the Texas Deceptive Trade Practices Act, violations of the Texas Utilities Code, civil conspiracy and violations of the Texas Free Enterprise and Antitrust Act with respect to rates charged to certain consumers of natural gas in the State of Texas. The plaintiffs initially sought certification of a class of Texas ratepayers, but subsequently dropped their request for class certification. The plaintiffs later added as defendants CenterPoint Energy Marketing Inc., CenterPoint Energy Gas Transmission Company (CEGT), United Gas, Inc., Louisiana Unit Gas Transmission Company, CenterPoint Energy Pipeline Services, Inc. (CEPS), and CenterPoint Energy Trading and Transportation Group, Inc., all of which are subsidiaries of the Company, and other non-affiliated companies. In February 2005, the case was removed to federal district court in Houston, Texas, and in March 2005, the plaintiffs voluntarily dismissed the case and agreed not to refile the claims asserted unless the Miller County case described below is not certified as a class action or is later decertified.

In October 2004, the Company's ratepayers in Texas and Arkansas filed suit in circuit court in Miller County, Arkansas against the Company, CenterPoint Energy, EGMC, CEGT, CenterPoint Energy Field Services (CEFS), CEPS, Mississippi River Transmission Corp. (MRT) and other non-affiliated companies alleging fraud, unjust enrichment and civil conspiracy with respect to rates charged to certain consumers of natural gas in Arkansas, Louisiana, Minnesota, Mississippi, Oklahoma and Texas. Subsequently, the plaintiffs dropped as defendants CEGT and MRT. The plaintiffs seek class certification, but the proposed class has not been certified. In June 2007, the Arkansas Supreme Court determined that the Arkansas claims are within the sole and exclusive jurisdiction of the APSC. Also in June 2007, the Company, CenterPoint Energy, EGMC and other defendants in the Miller County case filed a petition in a district court in Travis County, Texas seeking a determination that the Railroad Commission has original exclusive jurisdiction over the Texas claims asserted in the Miller County case. In August 2007 the Miller County court stayed but refused to dismiss the Arkansas claims. Also in August 2007, the Arkansas plaintiff initiated a complaint at the APSC seeking a decision concerning the extent of the APSC's jurisdiction over the Miller County case and an investigation into the merits of the allegations asserted in his complaint with respect to the Company. In September 2007, the Company, CenterPoint Energy, EGMC and other defendants in the Miller County case initiated proceedings in the Arkansas Supreme Court to direct the Miller County court to dismiss the

entire case on the grounds that the plaintiffs' claims are within the exclusive jurisdiction of the APSC or Railroad Commission, as applicable.

In February 2003, a lawsuit was filed in state court in Caddo Parish, Louisiana against the Company with respect to rates charged to a purported class of certain consumers of natural gas and gas service in the State of Louisiana. In February 2004, another suit was filed in state court in Calcasieu Parish, Louisiana against the Company seeking to recover alleged overcharges for gas or gas services allegedly provided by the Company to a purported class of certain consumers of natural gas and gas service without advance approval by the Louisiana Public Service Commission (LPSC). At the time of the filing of each of the Caddo and Calcasieu Parish cases, the plaintiffs in those cases filed petitions with the LPSC relating to the same alleged rate overcharges. The Caddo and Calcasieu Parish cases have been stayed pending the resolution of the proceedings by the LPSC. In August 2007, the LPSC issued an order approving a Stipulated Settlement in the review initiated by the plaintiffs in the Calcasieu Parish litigation. In that proceeding, the Company's gas purchases were reviewed back to 1971. The review concluded that the Company's gas costs were "reasonable and prudent", but the Company agreed to credit to jurisdictional customers approximately \$920,000 related to certain off-system sales, including interest. A regulatory liability was established and the Company began refunding that amount to jurisdictional customers in September 2007. A similar review related to the Caddo Parish litigation remains pending at the LPSC.

The range of relief sought by the plaintiffs in the Caddo Parish case includes injunctive and declaratory relief, restitution for the alleged overcharges, exemplary damages or trebling of actual damages, civil penalties and attorney's fees. In this case, the Company, CenterPoint Energy and their affiliates deny that they have overcharged any of their customers for natural gas and believe that the amounts recovered for purchased gas have been in accordance with what is permitted by state and municipal regulatory authorities. The Company does not expect the outcome of this matter to have a material impact on its financial condition, results of operations or cash flows.

Storage Facility Litigation. In February 2007, an Oklahoma district court in Coal County, Oklahoma, granted a summary judgment against CEGT in a case, Deka Exploration, Inc. v. CenterPoint Energy, filed by holders of oil and gas leaseholds and some mineral interest owners in lands underlying CEGT's Chiles Dome Storage Facility. The dispute concerns "native gas" that may have been in the Wapanucka formation underlying the Chiles Dome facility when that facility was constructed in 1979 by a Company entity that was the predecessor in interest of CEGT. The court ruled that the plaintiffs own native gas underlying those lands, since neither CEGT nor its predecessors had condemned those ownership interests. The court rejected CEGT's contention that the claim should be barred by the statute of limitations, since suit was filed over 25 years after the facility was constructed. The court also rejected CEGT's contention that the suit is an impermissible attack on the determinations the FERC and Oklahoma Corporation Commission made regarding the absence of native gas in the lands when the facility was constructed. The summary judgment ruling was only on the issue of liability, though the court did rule that CEGT has the burden of proving that any gas in the Wapanucka formation is gas that has been injected and is not native gas. Further hearings and orders of the court are required to specify the appropriate relief for the plaintiffs. CEGT plans to appeal through the Oklahoma court system any judgment which imposes liability on CEGT in this matter. The Company does not expect the outcome of this matter to have a material impact on its financial condition, results of operations or cash flows.

### **Environmental Matters**

Hydrocarbon Contamination. CERC Corp. and certain of its subsidiaries were among the defendants in lawsuits filed beginning in August 2001 in Caddo Parish and Bossier Parish, Louisiana. The suits alleged that, at some unspecified date prior to 1985, the defendants allowed or caused hydrocarbon or chemical contamination of the Wilcox Aquifer, which lies beneath property owned or leased by certain of the defendants and which is the sole or primary drinking water aquifer in the area. The primary source of the contamination was alleged by the plaintiffs to be a gas processing facility in Haughton, Bossier Parish, Louisiana known as the "Sligo Facility," which was formerly operated by a predecessor in interest of CERC Corp. This facility was purportedly used for gathering natural gas from surrounding wells, separating liquid hydrocarbons from the natural gas for marketing, and transmission of natural gas for distribution.

In July 2007, pursuant to the terms of a previously agreed settlement in principle, the parties implemented the terms of their settlement and resolved this matter. Pursuant to the agreed terms, a CERC Corp. subsidiary had entered into a cooperative agreement with the Louisiana Department of Environmental Quality (LDEQ), pursuant to which CERC Corp.'s subsidiary will work with the LDEQ to develop a remediation plan that could be implemented by the CERC Corp. subsidiary. Pursuant to the settlement terms, the Company made a settlement payment within

the amounts previously reserved for this matter. The Company does not expect the costs associated with the resolution of this matter to have a material impact on its financial condition, results of operations or cash flows.

*Manufactured Gas Plant Sites.* The Company and its predecessors operated manufactured gas plants (MGP) in the past. In Minnesota, the Company has completed remediation on two sites, other than ongoing monitoring and water treatment. There are five remaining sites in the Company's Minnesota service territory. The Company believes that it has no liability with respect to two of these sites.

At September 30, 2007, the Company had accrued \$14 million for remediation of these Minnesota sites and the estimated range of possible remediation costs for these sites was \$4 million to \$35 million based on remediation continuing for 30 to 50 years. The cost estimates are based on studies of a site or industry average costs for remediation of sites of similar size. The actual remediation costs will be dependent upon the number of sites to be remediated, the participation of other potentially responsible parties (PRP), if any, and the remediation methods used. The Company has utilized an environmental expense tracker mechanism in its rates in Minnesota to recover estimated costs in excess of insurance recovery. As of September 30, 2007, the Company had collected \$13 million from insurance companies and rate payers to be used for future environmental remediation.

In addition to the Minnesota sites, the United States Environmental Protection Agency and other regulators have investigated MGP sites that were owned or operated by the Company or may have been owned by one of its former affiliates. The Company has been named as a defendant in a lawsuit filed in the United States District Court, District of Maine, under which contribution is sought by private parties for the cost to remediate former MGP sites based on the previous ownership of such sites by former affiliates of the Company or its divisions. The Company has also been identified as a PRP by the State of Maine for a site that is the subject of the lawsuit. In June 2006, the federal district court in Maine ruled that the current owner of the site is responsible for site remediation but that an additional evidentiary hearing is required to determine if other potentially responsible parties, including the Company, would have to contribute to that remediation. The Company is investigating details regarding the site and the range of environmental expenditures for potential remediation. However, the Company believes it is not liable as a former owner or operator of the site under the Comprehensive Environmental, Response, Compensation and Liability Act of 1980, as amended, and applicable state statutes, and is vigorously contesting those suits and its designation as a PRP.

Mercury Contamination. The Company's pipeline and distribution operations have in the past employed elemental mercury in measuring and regulating equipment. It is possible that small amounts of mercury may have been spilled in the course of normal maintenance and replacement operations and that these spills may have contaminated the immediate area with elemental mercury. The Company has found this type of contamination at some sites in the past, and the Company has conducted remediation at these sites. It is possible that other contaminated sites may exist and that remediation costs may be incurred for these sites. Although the total amount of these costs is not known at this time, based on the Company's experience and that of others in the natural gas industry to date and on the current regulations regarding remediation of these sites, the Company believes that the costs of any remediation of these sites will not be material to the Company's financial condition, results of operations or cash flows.

Asbestos. Some facilities formerly owned by the Company's predecessors have contained asbestos insulation and other asbestos-containing materials. The Company or its predecessor companies have been named, along with numerous others, as a defendant in lawsuits filed by certain individuals who claim injury due to exposure to asbestos during work at such formerly owned facilities. The Company anticipates that additional claims like those received may be asserted in the future. Although their ultimate outcome cannot be predicted at this time, the Company intends to continue vigorously contesting claims that it does not consider to have merit and does not expect, based on its experience to date, these matters, either individually or in the aggregate, to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

Other Environmental. From time to time the Company has received notices from regulatory authorities or others regarding its status as a PRP in connection with sites found to require remediation due to the presence of environmental contaminants. In addition, the Company has been named from time to time as a defendant in litigation related to such sites. Although the ultimate outcome of such matters cannot be predicted at this time, the Company does not expect, based on its experience to date, these matters, either individually or in the aggregate, to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### Other Proceedings

The Company is involved in other legal, environmental, tax and regulatory proceedings before various courts, regulatory commissions and governmental agencies regarding matters arising in the ordinary course of business. Some of these proceedings involve substantial amounts. The Company regularly analyzes current information and, as necessary, provides accruals for probable liabilities on the eventual disposition of these matters. The Company does not expect the disposition of these matters to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### Guaranties

Prior to CenterPoint Energy's distribution of its ownership in Reliant Energy, Inc. (RRI) to its shareholders, the Company had guaranteed certain contractual obligations of what became RRI's trading subsidiary. Under the terms of the separation agreement between the companies, RRI agreed to extinguish all such guaranty obligations prior to separation, but at the time of separation in September 2002, RRI had been unable to extinguish all obligations. To secure the Company and CenterPoint Energy against obligations under the remaining guaranties, RRI agreed to provide cash or letters of credit for the benefit of the Company and CenterPoint Energy, and undertook to use commercially reasonable efforts to extinguish the remaining guaranties. In February 2007, the Company and CenterPoint Energy made a formal demand on RRI under procedures provided by the Master Separation Agreement, dated as of December 31, 2000, between Reliant Energy and RRI. That demand sought to resolve a disagreement with RRI over the amount of security RRI is obligated to provide with respect to this guaranty. In conjunction with discussion of that demand, CenterPoint Energy and RRI entered into an agreement to delay further proceedings regarding this dispute in order to permit further discussions. The Company currently holds letters of credit in the amount of \$29.3 million issued on behalf of RRI against guaranties that have not been released. CenterPoint Energy's current exposure under the guaranties relates to the Company's guaranty of the payment by RRI of demand charges related to transportation contracts with one counterparty. RRI has advised the Company and CenterPoint Energy that it has permanently released a portion of the capacity its trading subsidiary holds under those transportation contracts, and the Company has been released from its guaranty with respect to the capacity released.

In June 2006, the RRI trading subsidiary and the Company jointly filed a complaint with the FERC against the counterparty on the Company's guaranty. In response to the FERC's July 2007 order regarding that complaint, the counterparty accepted, with respect to one of the four transportation contracts, the replacement of the Company's guaranty with a letter of credit provided by RRI in the amount of three months of demand charges. The three remaining transportation contracts continue to be covered by the Company's guaranty. After giving effect to the assignments and the substitution of the RRI letter of credit, the reduced level of demand charges is now approximately \$19 million per year in 2008, \$18 million in 2009 through 2015, \$17 million in 2016, \$10 million in 2017 and \$3 million in 2018. RRI continues to meet its obligations under the transportation contracts, and the Company believes current market conditions make those contracts valuable for transportation services in the near term and that additional security is not needed at this time. However, changes in market conditions could affect the value of those contracts. If RRI should fail to perform its obligations under the transportation contracts, CenterPoint Energy's exposure to the counterparty under the guaranty could exceed the security provided by RRI.

### (11) Income Taxes

The following table summarizes the Company's liability (receivable) for uncertain tax positions in accordance with FIN 48 at January 1 and September 30, 2007 (in millions):

|  | January 1,<br>2007 | September 30,<br>2007 |
|--|--------------------|-----------------------|
| Liability (receivable) for uncertain tax positions   | \$0.7              | \$(5.4)               |
| Portion of liability for uncertain tax positions that, if recognized, would reduce the effective income tax rate | 9.0                | 1.4                   |
| Interest accrued on uncertain tax positions  | 1.3                | (2.2)                 |

### (12) Reportable Business Segments

Because the Company is an indirect wholly owned subsidiary of CenterPoint Energy, the Company's determination of reportable business segments considers the strategic operating units under which CenterPoint Energy manages sales, allocates resources and assesses performance of various products and services to wholesale or retail customers in differing regulatory environments. The accounting policies of the business segments are the

same as those described in the summary of significant accounting policies except that some executive benefit costs have not been allocated to business segments. The Company uses operating income as the measure of profit or loss for its business segments.

The Company's reportable business segments include the following: Natural Gas Distribution, Competitive Natural Gas Sales and Services, Interstate Pipelines, Field Services and Other Operations. Natural Gas Distribution consists of intrastate natural gas sales to, and natural gas transportation and distribution for residential, commercial, industrial and institutional customers. Competitive Natural Gas Sales and Services represents the Company's non-rate regulated gas sales and services operations, which consist of three operational functions: wholesale, retail and intrastate pipelines. Beginning in the fourth quarter of 2006, the Company began reporting its interstate pipelines and field services businesses as two separate business segments, the Interstate Pipelines business segment and the Field Services business segment methods the interstate natural gas pipeline operations. The Field Services business segment includes the natural gas gathering and processing operations. Other Operations consists primarily of other corporate operations which support all of the Company's business operations. All prior periods have been recast to conform to the 2007 presentation.

Long-lived assets include net property, plant and equipment, net goodwill and equity investments in unconsolidated subsidiaries. Intersegment sales are eliminated in consolidation.

Financial data for business segments and products and services are as follows (in millions):

|  | For the 7                 | For the Three Months Ended Sep |               |  |  |
|--|---------------------------|--------------------------------|---------------|--|--|
|  | Revenues from<br>External | Net<br>Intersegment            | Operating     |  |  |
|  | Customers                 | Revenues                       | Income (Loss) |  |  |
| Natural Gas Distribution                   | \$ 483                    | \$ 2                           | \$ (11)       |  |  |
| Competitive Natural Gas Sales and Services | 813                       | 17                             | 12            |  |  |
| Interstate Pipelines                       | 73                        | 33                             | 48            |  |  |
| Field Services                             | 31                        | 8                              | 21            |  |  |
| Other Operations                           |                           | _                              | (1)           |  |  |
| Eliminations                               | <u>_</u>                  | (60)                           |               |  |  |
| Consolidated                               | \$ 1,400                  | <del>\$</del> —                | \$ 69         |  |  |
|  |                           |                                |               |  |  |

|  | For the Three Months Ended Sept |                                 |         |                       | ember 30, 2007 |                        |
|--|---------------------------------|---------------------------------|---------|-----------------------|----------------|------------------------|
|  | E                               | nues from<br>xternal<br>stomers | Interse | et<br>egment<br>enues |                | perating<br>ome (Loss) |
| Natural Gas Distribution                   | \$                              | 457                             | \$      | 1                     | \$             | (8)                    |
| Competitive Natural Gas Sales and Services |                                 | 758                             |         | 12                    |                | 4                      |
| Interstate Pipelines                       |                                 | 100                             |         | 37                    |                | 70                     |
| Field Services                             |                                 | 36                              |         | 8                     |                | 26                     |
| Other Operations                           |                                 | _                               |         | _                     |                | (1)                    |
| Eliminations                               |                                 | _                               |         | (58)                  |                | _                      |
| Consolidated                               | \$                              | 1,351                           | \$      | _                     | \$             | 91                     |

|  | For the Nine Months Ended September 30, 2006 |       |       |   |    |     |                                    |
|--|--|-------|-------|---|----|-----|------------------------------------|
|  | Revenues from<br>External<br>Customers       |       | Inter | Net Intersegment Operating Revenues Income (Loss) |    |     | al Assets<br>as of<br>ber 31, 2006 |
| Natural Gas Distribution                   | \$   | 2,506 | \$    | 8   | \$ | 90  | \$<br>4,463                        |
| Competitive Natural Gas Sales and Services |  | 2,681 |       | 62  |    | 44  | 1,501                              |
| Interstate Pipelines                       |  | 198   |       | 101   |    | 137 | 2,738                              |
| Field Services                             |  | 89    |       | 25  |    | 66  | 608                                |
| Other Operations                           |  | _     |       | 4   |    | (3) | 1,086                              |
| Eliminations                               |  |       |       | (200)   |    | _   | (1,581)                            |
| Consolidated                               | \$   | 5,474 | \$    | _   | \$ | 334 | \$<br>8,815                        |

|  | For the Nine Months Ended September 30, 2007 |       |          |       |          |     |             |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
|--|--|-------|----------|-------|----------|-----|-------------|--|----------|--|----------|--|---------------------------------|--|--------------|--|--------------|--|--------------|--|--------------|--|--------------|--|-------------|--|--------------|--|--------------|--|--|----------------------|------------------------------------|
|  | Revenues from<br>External<br>Customers       |       | External |       | External |     | External    |  | External |  | External |  | Net<br>Intersegment<br>Revenues |  | Intersegment |  | Intersegmen |  | Intersegment |  | Intersegment |  |  | erating<br>ne (Loss) | al Assets<br>as of<br>ber 30, 2007 |
| Natural Gas Distribution                   | \$   | 2,594 | \$       | 7     | \$       | 129 | \$<br>4,199 |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Competitive Natural Gas Sales and Services |  | 2,679 |          | 36    |          | 56  | 1,154       |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Interstate Pipelines                       |  | 247   |          | 101   |          | 166 | 2,934       |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Field Services                             |  | 94    |          | 31    |          | 75  | 642         |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Other Operations                           |  | _     |          | _     |          | (2) | 453         |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Eliminations                               |  |       |          | (175) |          |     | <br>(883)   |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |
| Consolidated                               | \$   | 5,614 | \$       |       | \$       | 424 | \$<br>8,499 |  |          |  |          |  |                                 |  |              |  |              |  |              |  |              |  |              |  |             |  |              |  |              |  |  |                      |                                    |

### Item 2. MANAGEMENT'S NARRATIVE ANALYSIS OF THE RESULTS OF OPERATIONS

The following narrative analysis should be read in combination with our Interim Condensed Financial Statements contained in Item 1 of this report.

We meet the conditions specified in General Instruction H(1)(a) and (b) to Form 10-Q and are therefore permitted to use the reduced disclosure format for wholly owned subsidiaries of reporting companies. Accordingly, we have omitted from this report the information called for by Item 2 (Management's Discussion and Analysis of Financial Condition and Results of Operations) and Item 3 (Quantitative and Qualitative Disclosures About Market Risk) of Part I and the following Part II items of Form 10-Q: Item 2 (Unregistered Sales of Equity Securities and Use of Proceeds), Item 3 (Defaults Upon Senior Securities) and Item 4 (Submission of Matters to a Vote of Security Holders). The following discussion explains material changes in our revenue and expense items between the three and nine months ended September 30, 2007. Reference is made to "Management's Narrative Analysis of the Results of Operations" in Item 7 of the Annual Report on Form 10-K of CERC Corp. for the year ended December 31, 2006 (CERC Corp. Form 10-K).

### **EXECUTIVE SUMMARY**

### Recent Events

### **Debt Financing Transactions**

In October 2007, we issued \$250 million aggregate principal amount of 6.125% senior notes due in November 2017 and \$250 million aggregate principal amount of 6.625% senior notes due in November 2037. The proceeds from the sale of the senior notes will be used for general corporate purposes, including repayment or refinancing of debt, including \$300 million of our 6.5% senior notes due February 1, 2008, capital expenditures, working capital and loans to or investments in affiliates. Pending application of the proceeds for these purposes, we repaid borrowings under our revolving credit and receivables facilities.

In October 2007, we amended our receivables facility and extended the termination date to October 28, 2008. The facility size will range from \$150 million to \$375 million during the period from September 30, 2007 to the October 28, 2008 termination date. The variable size of the facility was designed to track the seasonal pattern of receivables in our natural gas businesses.

### Interstate Pipeline Expansion

Carthage to Perryville. In April 2007, CenterPoint Energy Gas Transmission (CEGT), our wholly owned subsidiary, completed phase one construction of a 172-mile, 42-inch diameter pipeline and related compression facilities for the transportation of gas from Carthage, Texas to CEGT's Perryville hub in Northeast Louisiana. On May 1, 2007, CEGT began service under its firm transportation agreements with shippers of approximately 960 million cubic feet per day. CEGT's second phase of the project, which involved adding compression that increased the total capacity of the pipeline to approximately 1.25 billion cubic feet (Bcf) per day, was placed into service in August 2007. CEGT has signed firm contracts for the full capacity of phases one and two.

Based on interest expressed during an open season held in 2006, CEGT will add a phase three which will expand capacity of the pipeline to 1.5 Bcf per day by adding additional compression and operating at higher pressures. In May 2007, CEGT received Federal Energy Regulatory Commission (FERC) approval for the third phase of the project to expand capacity of the pipeline, and in July 2007, CEGT received U.S. Department of Transportation approval to increase the maximum allowable operating pressure. The third phase is projected to be in-service in the first quarter of 2008.

Southeast Supply Header. In June 2006, CenterPoint Energy Southeast Pipelines Holding, L.L.C., our wholly owned subsidiary, and a subsidiary of Spectra Energy Corp. (Spectra) formed a joint venture (Southeast Supply Header or SESH) to construct, own and operate a 270-mile pipeline with a capacity of approximately 1 Bcf per day that will extend from CEGT's Perryville hub in northeast Louisiana to a point interconnecting with Gulfstream Natural Gas System, which is 50 percent owned by an affiliate of Spectra. We account for our 50 percent interest in SESH as an equity investment. In 2006, SESH signed agreements with shippers for firm transportation services, which subscribed capacity of 945 million cubic feet per day.

An application to construct, own and operate the pipeline was filed with the FERC in December 2006. In September 2007, the FERC issued the certificate authorizing the construction of the pipeline. SESH is currently in the preliminary construction stage and is updating its projection for capital costs for the pipeline. Based on a preliminary analysis, SESH is currently projecting the capital costs for its interest in the pipeline may exceed \$900 million. SESH expects to complete construction in the summer of 2008.

### CONSOLIDATED RESULTS OF OPERATIONS

Our results of operations are affected by seasonal fluctuations in the demand for natural gas and price movements of energy commodities. Our results of operations are also affected by, among other things, the actions of various federal, state and local governmental authorities having jurisdiction over rates we charge, competition in our various business operations, debt service costs and income tax expense. For more information regarding factors that may affect the future results of operations of our business, please read "Risk Factors" in Item 1A of Part I of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

The following table sets forth our consolidated results of operations for the three and nine months ended September 30, 2006 and 2007, followed by a discussion of the results of operations by business segment based on operating income.

|                                    | Three Months Ende | ed September 30,<br>2007<br>(in milli | 2006     | <u>2007</u> |
|------------------------------------|-------------------|---------------------------------------|----------|-------------|
| Revenues                           | \$ 1,400          | \$ 1,35 <u>1</u>                      | \$ 5,474 | \$ 5,614    |
| Expenses:                          |                   | · <del></del>                         | ·        |             |
| Natural gas                        | 1,058             | 990                                   | 4,286    | 4,348       |
| Operation and maintenance          | 192               | 191                                   | 588      | 577         |
| Depreciation and amortization      | 50                | 56                                    | 150      | 159         |
| Taxes other than income taxes      | 31                | 23                                    | 116      | 106         |
| Total Expenses                     | 1,331             | 1,260                                 | 5,140    | 5,190       |
| Operating Income                   | 69                | 91                                    | 334      | 424         |
| Interest and Other Finance Charges | (43)              | (51)                                  | (125)    | (135)       |
| Other Income, net                  | 7                 | 7                                     | 15       | 14          |
| Income Before Income Taxes         | 33                | 47                                    | 224      | 303         |
| Income Tax Expense                 | (20)              | (19)                                  | (91)     | (114)       |
| Net Income                         | \$ 13             | \$ 28                                 | \$ 133   | \$ 189      |

### RESULTS OF OPERATIONS BY BUSINESS SEGMENT

The following table presents operating income (loss) for each of our business segments for the three and nine months ended September 30, 2006 and 2007. Due to the change in reportable segments in the fourth quarter of 2006, we have recast our segment information for 2006, as discussed in Note 12 to our Interim Condensed Financial Statements, to conform to the new presentation. The segment detail revised as a result of the new reportable business segments did not affect consolidated operating income for any period.

|  | Three Months Ended<br>September 30, |      |    |             | Nine Months Endo<br>September 30, |      | d  |      |
|--|-------------------------------------|------|----|-------------|-----------------------------------|------|----|------|
|  | 2                                   | 006  | 20 | 07<br>(in n | nillions)                         | 2006 | _  | 2007 |
| Natural Gas Distribution                   | \$                                  | (11) | \$ | (8)         | \$                                | 90   | \$ | 129  |
| Competitive Natural Gas Sales and Services |                                     | 12   |    | 4           |                                   | 44   |    | 56   |
| Interstate Pipelines                       |                                     | 48   |    | 70          |                                   | 137  |    | 166  |
| Field Services                             |                                     | 21   |    | 26          |                                   | 66   |    | 75   |
| Other Operations                           |                                     | (1)  |    | (1)         |                                   | (3)  |    | (2)  |
| Total Consolidated Operating Income        | \$                                  | 69   | \$ | 91          | \$                                | 334  | \$ | 424  |

### **Natural Gas Distribution**

For information regarding factors that may affect the future results of operations of our Natural Gas Distribution business segment, please read "Risk Factors — Risk Factors Affecting Our Natural Gas Distribution, Competitive Natural Gas Sales and Services, Interstate Pipelines and Field Services Businesses," "— Risk Factors Associated with Our Consolidated Financial Condition" and "— Risks Common to Our Business and Other Risks" in Item 1A of Part I of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

The following table provides summary data of our Natural Gas Distribution business segment for the three and nine months ended September 30, 2006 and 2007 (in millions, except throughput and customer data):

|                               | Three Months Ended<br>September 30, |        |                                       |        | Nine Months Ended<br>September 30, |          |    |          |
|-------------------------------|-------------------------------------|--------|---------------------------------------|--------|------------------------------------|----------|----|----------|
|                               | 20                                  | 006    | 2                                     | 007    |                                    | 2006     |    | 2007     |
| Revenues                      | \$                                  | 485    | \$                                    | 458    | \$                                 | 2,514    | \$ | 2,601    |
| Expenses:                     |                                     |        | · · · · · · · · · · · · · · · · · · · |        | <u></u>                            | <u>.</u> |    |          |
| Natural gas                   |                                     | 298    |                                       | 267    |                                    | 1,787    |    | 1,845    |
| Operation and maintenance     |                                     | 137    |                                       | 139    |                                    | 429      |    | 421      |
| Depreciation and amortization |                                     | 38     |                                       | 38     |                                    | 113      |    | 114      |
| Taxes other than income taxes |                                     | 23     |                                       | 22     |                                    | 95       |    | 92       |
| Total expenses                |                                     | 496    | ·                                     | 466    |                                    | 2,424    |    | 2,472    |
| Operating Income (Loss)       | \$                                  | (11)   | \$                                    | (8)    | \$                                 | 90       | \$ | 129      |
| Throughput (in Bcf):          |                                     |        |                                       |        |                                    |          |    |          |
| Residential                   |                                     | 14     |                                       | 12     |                                    | 98       |    | 118      |
| Commercial and industrial     |                                     | 44     |                                       | 42     |                                    | 160      |    | 168      |
| Total Throughput              |                                     | 58     |                                       | 54     | _                                  | 258      |    | 286      |
| Average number of customers:  |                                     |        |                                       |        |                                    |          |    |          |
| Residential                   | 2,80                                | 62,020 | 2,9                                   | 10,041 | 2,8                                | 375,345  | 2  | ,927,122 |
| Commercial and industrial     | 2                                   | 40,083 | 2                                     | 46,021 |                                    | 243,011  |    | 246,382  |
| Total                         | 3,10                                | 02,103 | 3,1                                   | 56,062 | 3,                                 | 118,356  | 3  | ,173,504 |

### Three months ended September 30, 2007 compared to three months ended September 30, 2006

Our Natural Gas Distribution business segment reported an operating loss of \$8 million for the three months ended September 30, 2007 compared to an operating loss of \$11 million for the three months ended September 30, 2006. Operating income improved as a result of customer growth (\$2 million) from the addition of nearly 48,000 customers since September 30, 2006.

### Nine months ended September 30, 2007 compared to nine months ended September 30, 2006

Our Natural Gas Distribution business segment reported operating income of \$129 million for the nine months ended September 30, 2007 compared to operating income of \$90 million for the nine months ended September 30, 2006. Operating income improved as a result of increased usage primarily due to unusually mild weather in 2006 (\$14 million) and growth from the addition of nearly 48,000 customers since September 30, 2006 (\$7 million) and reduced operation and maintenance expenses, primarily as a result of costs associated with staff reductions incurred in 2006 (\$15 million), reduced employee benefit costs (\$9 million) and the 2006 write-off of certain rate case expenses (\$3 million). The increase in operating income was partially offset by higher expenses associated with initiatives undertaken to improve customer service (\$4 million) and the recognition in 2006 of certain favorable regulatory orders (\$4 million).

### **Competitive Natural Gas Sales and Services**

For information regarding factors that may affect the future results of operations of our Competitive Natural Gas Sales and Services business segment, please read "Risk Factors — Risk Factors Affecting Our Natural Gas Distribution, Competitive Natural Gas Sales and Services, Interstate Pipelines and Field Services Business," "— Risk Factors Associated with Our Consolidated Financial Condition" and "— Risks Common to Our Business and Other Risks" in Item 1A of Part I of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

The following table provides summary data of our Competitive Natural Gas Sales and Services business segment for the three and nine months ended September 30, 2006 and 2007 (in millions, except throughput and customer data):

|                               | Three Mon<br>Septeml | ber 30,     | Nine Months Ended<br>September 30, |          |  |
|-------------------------------|----------------------|-------------|------------------------------------|----------|--|
|                               | 2006                 | 2007        | 2006                               | 2007     |  |
| Revenues                      | \$ 830               | \$ 770      | \$ 2,743                           | \$ 2,715 |  |
| Expenses:                     |                      |             |                                    |          |  |
| Natural gas                   | 809                  | 756         | 2,673                              | 2,631    |  |
| Operation and maintenance     | 8                    | 7           | 23                                 | 23       |  |
| Depreciation and amortization | _                    | 3           | 1                                  | 4        |  |
| Taxes other than income taxes | 1                    | _           | 2                                  | 1        |  |
| Total expenses                | 818                  | 766         | 2,699                              | 2,659    |  |
| Operating Income              | \$ 12                | \$ 4        | \$ 44                              | \$ 56    |  |
| Throughput (in Bcf):          |                      |             |                                    |          |  |
| Wholesale – third parties     | 90                   | 74          | 251                                | 241      |  |
| Wholesale – affiliates        | 8                    | 2           | 27                                 | 7        |  |
| Retail and Pipeline           | 40                   | 43          | 138                                | 145      |  |
| Total Throughput              | 138                  | 119         | 416                                | 393      |  |
|                               | <del></del>          | <del></del> | <del></del>                        |          |  |
| Average number of customers:  |                      |             |                                    |          |  |
| Wholesale                     | 140                  | 233         | 140                                | 235      |  |
| Retail and Pipeline           | 6,351                | 6,743       | 6,554                              | 6,779    |  |
| Total                         | 6,491                | 6,976       | 6,694                              | 7,014    |  |

### Three months ended September 30, 2007 compared to three months ended September 30, 2006

Our Competitive Natural Gas Sales and Services business segment reported operating income of \$4 million for the three months ended September 30, 2007 compared to operating income of \$12 million for the three months ended September 30, 2006. The decrease in operating income of \$8 million was primarily due to a reduction in locational and seasonal natural gas price differentials (\$4 million). In addition, the third quarter of 2007 included a gain from mark-to-market accounting for non-trading financial derivatives (\$2 million) and a write-down of natural gas inventory to the lower of average cost or market (\$5 million), compared to a gain from mark-to-market accounting (\$21 million) and a natural gas inventory write-down (\$26 million) for the same period of 2006. Natural gas that is purchased for inventory is accounted for at the lower of average cost or market price at each balance sheet date.

### Nine months ended September 30, 2007 compared to nine months ended September 30, 2006

Our Competitive Natural Gas Sales and Services business segment reported operating income of \$56 million for the nine months ended September 30, 2007 compared to \$44 million for the nine months ended September 30, 2006. The increase in operating income of \$12 million was primarily due to increased operating margins (revenues less natural gas costs) related to sales of gas from inventory and asset utilization. In addition, the first nine months of 2007 included a charge from mark-to-market accounting for non-trading financial derivatives (\$12 million) and a write-down of natural gas inventory to the lower of average cost or market (\$11 million), compared to a gain from mark-to-market accounting (\$34 million) and an inventory write-down (\$56 million) for the same period of 2006.

### **Interstate Pipelines**

For information regarding factors that may affect the future results of operations of our Interstate Pipelines business segment, please read "Risk Factors — Risk Factors Affecting Our Natural Gas Distribution, Competitive Natural Gas Sales and Services, Interstate Pipelines and Field Services Businesses," "— Risk Factors Associated with Our Consolidated Financial Condition" and "— Risks Common to Our Business and Other Risks" in Item 1A of Part I of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

The following table provides summary data of our Interstate Pipelines business segment for the three and nine months ended September 30, 2006 and 2007 (in millions, except throughput data):

|                               |        | ee Months Ended<br>September 30, |          | Months Ended<br>otember 30, |
|-------------------------------|--------|----------------------------------|----------|-----------------------------|
|                               | 2006   | 2007                             | 2006     | 2007                        |
| Revenues                      | \$ 100 | 5 \$ 137                         | \$ 299   | \$ 348                      |
| Expenses:                     |        |                                  | <u> </u> |                             |
| Natural gas                   | 10     | ) 27                             | 22       | 55                          |
| Operation and maintenance     | 33     | 3 29                             | 98       | 85                          |
| Depreciation and amortization | 10     | ) 11                             | 28       | 32                          |
| Taxes other than income taxes | į      | 5 —                              | 14       | 10                          |
| Total expenses                | 58     | 3 67                             | 162      | 182                         |
| Operating Income              | \$ 48  | \$ 70                            | \$ 137   | \$ 166                      |
| Thursday (in D.A)             |        |                                  |          |                             |
| Throughput (in Bcf):          |        |                                  |          |                             |
| Transportation                | 204    | 4 312                            | 718      | 880                         |

### Three months ended September 30, 2007 compared to three months ended September 30, 2006

Our Interstate Pipeline business segment reported operating income of \$70 million for the three months ended September 30, 2007 compared to \$48 million for the three months ended September 30, 2006. The increase in operating income was primarily due to the new Carthage to Perryville pipeline (\$16 million) and other transportation and ancillary services (\$11 million). Additionally, taxes other than income were lower than 2006 primarily due to tax refunds (\$4 million) related to the settlement of certain state tax issues. These favorable variances were partially offset by the FERC-authorized sale of excess gas associated with our storage enhancement projects (\$13 million) in the third quarter of 2006.

### Nine months ended September 30, 2007 compared to nine months ended September 30, 2006

Our Interstate Pipeline business segment reported operating income of \$166 million for the nine months ended September 30, 2007 compared to \$137 million for the nine months ended September 30, 2006. The increase in operating income was primarily due to the new Carthage to Perryville pipeline, which went into commercial service in May 2007 (\$25 million), other transportation and ancillary services (\$17 million) and lower taxes other than income (\$4 million) as discussed previously. These favorable variances were partially offset by higher sales in 2006 of excess gas associated with storage enhancement projects (\$10 million) and the absence of a favorable storage adjustment recorded in the first quarter of 2006 (\$3 million).

### Field Services

For information regarding factors that may affect the future results of operations of our Field Services business segment, please read "Risk Factors — Risk Factors Affecting Our Natural Gas Distribution, Competitive Natural Gas Sales and Services, Interstate Pipelines and Field Services Businesses," "— Risk Factors Associated with Our Consolidated Financial Condition" and "— Risks Common to Our Business and Other Risks" in Item 1A of Part I of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

The following table provides summary data of our Field Services business segment for the three and nine months ended September 30, 2006 and 2007 (in millions, except throughput data):

|                               |            | onths Ended<br>ember 30, | Nine Months Ended<br>September 30, |        |  |
|-------------------------------|------------|--------------------------|------------------------------------|--------|--|
|                               | 2006       | 2007                     | 2006                               | 2007   |  |
| Revenues                      | \$ 39      | \$ 44                    | \$ 114                             | \$ 125 |  |
| Expenses:                     | ' <u>-</u> | ·                        |                                    |        |  |
| Natural gas                   | (1)        | (2)                      | (4)                                | (9)    |  |
| Operation and maintenance     | 15         | 17                       | 42                                 | 49     |  |
| Depreciation and amortization | 3          | 2                        | 8                                  | 8      |  |
| Taxes other than income taxes | 1          | 1                        | 2                                  | 2      |  |
| Total expenses                | 18         | 18                       | 48                                 | 50     |  |
| Operating Income              | \$ 21      | \$ 26                    | \$ 66                              | \$ 75  |  |
|                               |            |                          |                                    |        |  |
| Throughput (in Bcf):          |            |                          |                                    |        |  |
| Gathering                     | 97         | 104                      | 279                                | 297    |  |

### Three months ended September 30, 2007 compared to three months ended September 30, 2006

Our Field Services business segment reported operating income of \$26 million for the three months ended September 30, 2007 compared to \$21 million for the three months ended September 30, 2006. Increased revenues due to higher throughput and ancillary services (\$9 million) was partially offset by lower commodity prices (\$2 million) and increased operation and maintenance expenses related to cost increases and expanded operations (\$2 million).

In addition, this business segment recorded equity income of \$2 million in each of the three months ended September 30, 2006 and 2007 from its 50 percent interest in the Waskom plant. These amounts are included in Other – net under the Other Income (Expense) caption.

### Nine months ended September 30, 2007 compared to nine months ended September 30, 2006

Our Field Services business segment reported operating income of \$75 million for the nine months ended September 30, 2007 compared to \$66 million for the nine months ended September 30, 2006. Continued increased demand for gas gathering and ancillary services (\$25 million) was partially offset by lower commodity prices (\$9 million) and increased operation and maintenance expenses related to cost increases and expanded operations (\$7 million).

In addition, this business segment recorded equity income of \$7 million and \$6 million in the nine months ended September 30, 2006 and 2007, respectively, from its 50 percent interest in the Waskom plant. These amounts are included in Other – net under the Other Income (Expense) caption.

### CERTAIN FACTORS AFFECTING FUTURE EARNINGS

For information on other developments, factors and trends that may have an impact on our future earnings, please read "Risk Factors" in Item 1A of Part I and "Management's Narrative Analysis of Results of Operations — Certain Factors Affecting Future Earnings" in Item 7 of Part II of the CERC Corp. Form 10-K, "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q and "Cautionary Statement Regarding Forward-Looking Information."

### LIQUIDITY AND CAPITAL RESOURCES

Our liquidity and capital requirements are affected primarily by our results of operations, capital expenditures, debt service requirements, and working capital needs. Our principal cash requirements for the remaining three months of 2007 are approximately \$240 million of capital expenditures and investment in or advances to SESH of approximately \$120 million.

We expect that borrowings under our credit facility, anticipated cash flows from operations and borrowings from affiliates will be sufficient to meet our cash needs for the remaining three months of 2007. Cash needs or discretionary financing or refinancing may also result in the issuance of debt securities in the capital markets.

Arkansas Public Service Commission (APSC), Affiliate Transaction Rulemaking Proceeding. In December 2006, the APSC adopted new rules governing affiliate transactions involving public utilities operating in Arkansas. In February 2007, in response to requests by us and other gas and electric utilities operating in Arkansas, the APSC granted reconsideration of the rules and stayed their operation in order to permit additional consideration. In May 2007, the APSC adopted revised rules, which incorporated many revisions proposed by the utilities, the Arkansas Attorney General and the APSC staff. The revised rules prohibit affiliated financing transactions for purposes not related to utility operations, but permit the continuation of existing money pool and multi-jurisdictional financing arrangements such as those we currently have in place. Non-financial affiliate transactions generally have to be priced under an asymmetrical pricing formula under which utilities would benefit from any difference between the cost of providing goods and services to or from the utility operations and the market value of those goods or services. However, corporate services provided at fully allocated cost such as those provided by service companies are exempt. The rules also restrict utilities from engaging in businesses other than utility and utility-related businesses if the total book value of non-utility businesses exceeds 10 percent of the book value of the utility and its affiliates. However, existing businesses are grandfathered under the revised rules also permit utilities to petition for waivers of financing and non-financial rules that would otherwise be applicable to their transactions.

The APSC's revised rules impose record keeping, record access, employee training and reporting requirements related to affiliate transactions, including notification to the APSC of the formation of new affiliates that will engage in transactions with the utility and annual certification by the utility's president or chief executive officer and its chief financial officer of compliance with the rules. In addition, the revised rules require a report to the APSC in the event the utility's bond rating is downgraded in certain circumstances. Although the revised rules impose new requirements on our operations in Arkansas, at this time we do not anticipate that the revised rules will have an adverse effect on existing operations in Arkansas. In September 2007, Gas Operations made a filing with the APSC in accordance with the revised rules to document existing practices that would be covered by grandfathering provisions of those rules.

Off-Balance Sheet Arrangements. Other than operating leases and the guaranties described below, we have no off-balance sheet arrangements.

Prior to CenterPoint Energy's distribution of its ownership in Reliant Energy, Inc. (RRI) to its shareholders, we had guaranteed certain contractual obligations of what became RRI's trading subsidiary. Under the terms of the separation agreement between the companies, RRI agreed to extinguish all such guaranty obligations prior to separation, but at the time of separation in September 2002, RRI had been unable to extinguish all obligations. To secure us and CenterPoint Energy against obligations under the remaining guaranties, RRI agreed to provide cash or letters of credit for our benefit and that of CenterPoint Energy, and undertook to use commercially reasonable efforts to extinguish the remaining guaranties. In February 2007, we and CenterPoint Energy made a formal demand on RRI under procedures provided by the Master Separation Agreement, dated as of December 31, 2000, between Reliant Energy, Incorporated (Reliant Energy) and RRI. That demand sought to resolve a disagreement with RRI over the amount of security RRI is obligated to provide with respect to this guaranty. In conjunction with discussion of that demand, we and RRI entered into an agreement to delay further proceedings regarding this dispute in order to permit further discussions. We currently hold letters of credit in the amount of \$29.3 million issued on behalf of RRI against guaranties that have not been released. CenterPoint Energy's current exposure under the guaranties relates to our guaranty of the payment by RRI of demand charges related to transportation contracts with one counterparty. RRI has advised us and CenterPoint Energy that it has permanently released a portion of the capacity its trading subsidiary holds under those transportation contracts, and we have been released from our guaranty with respect to the capacity released.

In June 2006, we and the RRI trading subsidiary jointly filed a complaint with the FERC against the counterparty on our guaranty. In response to the FERC's July 2007 order regarding that complaint, the counterparty accepted, with respect to one of the four transportation contracts, the replacement of our guaranty with a letter of credit provided by RRI in the amount of three months of demand charges. The three remaining transportation contracts continue to be covered by our guaranty. After giving effect to the assignments and the substitution of the RRI letter of credit, the reduced level of demand charges is now approximately \$19 million per year in 2008, \$18 million in 2009 through 2015, \$17 million in 2016, \$10 million in 2017 and \$3 million in 2018. RRI continues to meet its obligations under the transportation contracts, and we believe current market conditions make those contracts valuable for transportation services in the near term and that additional security is not needed at this time. However, changes in market conditions could affect the value of those contracts. If RRI should fail to perform its obligations under the transportation contracts, CenterPoint Energy's exposure to the counterparty under the guaranty could exceed the security provided by RRI.

Credit and Receivables Facilities. In June 2007, we entered into an amended and restated bank credit facility. Our amended credit facility is a \$950 million five-year senior unsecured revolving credit facility versus a \$550 million facility prior to the amendment. The facility's first drawn cost remains at the London Interbank Offered Rate (LIBOR) plus 45 basis points based on our current credit ratings. The facility contains covenants, including a debt to total capitalization covenant.

As of October 31, 2007, we had the following facilities (in millions):

| Date Executed    | Company    | Type of Facility | Size of Facility | Amount Utilized at<br>October 31, 2007 | Termination Date |
|------------------|------------|------------------|------------------|--|------------------|
| June 29, 2007    | CERC Corp. | Revolver         | \$950            | \$ 19(1)                               | June 29, 2012    |
| October 30, 2007 | CERC       | Receivables      | 200              | 156                                    | October 28, 2008 |

(1) Represents outstanding letters of credit.

Under our credit facility, an additional utilization fee of 5 basis points applies to borrowings any time more than 50% of the facility is utilized. The spread to LIBOR and the utilization fee fluctuate based on our credit rating. Borrowings under our facility are subject to customary terms and conditions. However, there is no requirement that we make representations prior to borrowings as to the absence of material adverse changes or litigation that could be expected to have a material adverse effect. Borrowings under each of the credit facilities are subject to acceleration upon the occurrence of events of default that we consider customary.

Our receivables facility terminates in October 2008. The facility size will range from \$150 million to \$375 million during the period from September 30, 2007 to the October 28, 2008 termination date of the facility. At September 30, 2007, the \$150 million facility was fully utilized.

We are currently in compliance with the various business and financial covenants contained in the respective receivables and credit facilities.

Securities Registered with the SEC. As of September 30, 2007, we had a shelf registration statement covering \$900 million principal amount of senior debt securities. In October 2007, we issued \$500 million aggregate principal amount of senior debt securities, resulting in \$400 million of capacity remaining on the shelf registration statement.

Temporary Investments. As of October 31, 2007, we had external temporary investments of \$7 million.

Money Pool. We participate in a money pool through which we and certain of our affiliates can borrow or invest on a short-term basis. Funding needs are aggregated and external borrowing or investing is based on the net cash position. The net funding requirements of the money pool are expected to be met with borrowings under CenterPoint Energy's revolving credit facility or the sale of CenterPoint Energy's commercial paper. At October 31, 2007, we had investments in the money pool of \$9 million. The money pool may not provide sufficient funds to meet our cash needs.

*Impact on Liquidity of a Downgrade in Credit Ratings.* As of October 31, 2007, Moody's Investors Service, Inc. (Moody's), Standard & Poor's Ratings Services, a division of The McGraw-Hill Companies (S&P) and Fitch, Inc. (Fitch) had assigned the following credit ratings to our senior unsecured debt:

| Mo     | ody's      | c      | &P         | Fi     | tch        |
|--------|------------|--------|------------|--------|------------|
| Rating | Outlook(1) | Rating | Outlook(2) | Rating | Outlook(3) |
| Baa3   | Stable     | BBB    | Positive   | BBB    | Stable     |

- (1) A "stable" outlook from Moody's indicates that Moody's does not expect to put the rating on review for an upgrade or downgrade within 18 months from when the outlook was assigned or last affirmed.
- (2) An S&P rating outlook assesses the potential direction of a long-term credit rating over the intermediate to longer term.
- (3) A "stable" outlook from Fitch encompasses a one-to-two year horizon as to the likely ratings direction.

We cannot assure you that these ratings will remain in effect for any given period of time or that one or more of these ratings will not be lowered or withdrawn entirely by a rating agency. We note that these credit ratings are not recommendations to buy, sell or hold our securities and may be revised or withdrawn at any time by the rating agency. Each rating should be evaluated independently of any other rating. Any future reduction or withdrawal of one or more of our credit ratings could have a material adverse impact on our ability to obtain short- and long-term financing, the cost of such financings, the willingness of suppliers to extend credit lines to us on an unsecured basis and the execution of our commercial strategies.

A decline in credit ratings could increase borrowing costs under our \$950 million revolving credit facility. A decline in credit ratings would also increase the interest rate on long-term debt to be issued in the capital markets and could negatively impact our ability to complete capital market transactions. Additionally, a decline in credit ratings could increase cash collateral requirements and reduce earnings of our Natural Gas Distribution and Competitive Natural Gas Sales and Services business segments.

CenterPoint Energy Services, Inc. (CES), a wholly owned subsidiary of ours operating in our Competitive Natural Gas Sales and Services business segment, provides comprehensive natural gas sales and services primarily to commercial and industrial customers and electric and gas utilities throughout the central and eastern United States. In order to economically hedge its exposure to natural gas prices, CES uses derivatives with provisions standard for the industry, including those pertaining to credit thresholds. Typically, the credit threshold negotiated with each counterparty defines the amount of unsecured credit that such counterparty will extend to CES. To the extent that the credit exposure that a counterparty has to CES at a particular time does not exceed that credit threshold, CES is not obligated to provide collateral. Mark-to-market exposure in excess of the credit threshold is routinely collateralized by CES. As of September 30, 2007, the amount posted as collateral amounted to approximately \$64 million. Should our credit ratings (as the credit support provider for CES) fall below certain levels, CES would be required to provide additional collateral on two business days' notice up to the amount of its previously unsecured credit limit. We estimate that as of September 30, 2007, unsecured credit limits extended to CES by counterparties aggregate \$149 million; however, utilized credit capacity is significantly lower. In addition, we and our subsidiaries purchase natural gas under supply agreements that contain an aggregate credit threshold of \$100 million based on our S&P Senior Unsecured Long-Term Debt rating of BBB. Upgrades and downgrades from this BBB rating will increase and decrease the aggregate credit threshold accordingly.

In connection with the development of SESH's 270-mile pipeline project, we have committed that we will advance funds to the joint venture or cause funds to be advanced for our 50 percent share of the cost to construct the pipeline. We also agreed to provide a letter of credit in an amount up to \$400 million for our share of funds that have not been advanced in the event S&P reduces our bond rating below investment grade before we have advanced the required construction funds. However, we are relieved of these commitments (i) to the extent of 50 percent of any borrowing agreements that the joint venture has obtained and maintains for funding the construction of the pipeline and (ii) to the extent we or our subsidiary participating in the joint venture obtains committed borrowing agreements pursuant to which funds may be borrowed and used for the construction of the pipeline. A similar commitment has been provided by the other party to the joint venture. As of September 30, 2007, our subsidiaries have advanced approximately \$103 million to SESH, of which \$52 million was equity and \$51 million was debt.

Cross Defaults. Under CenterPoint Energy's revolving credit facility, a payment default on, or a non-payment default that permits acceleration of, any indebtedness exceeding \$50 million by us will cause a default. Pursuant to the indenture governing CenterPoint Energy's senior notes, a payment default by us, in respect of, or an acceleration of, borrowed money and certain other specified types of obligations, in the aggregate principal amount of \$50 million will cause a default. As of September 30, 2007, CenterPoint Energy had six series of senior notes outstanding aggregating \$1.4 billion in principal amount under this indenture. A default by CenterPoint Energy would not trigger a default under our debt instruments or bank credit facilities.

Other Factors that Could Affect Cash Requirements. In addition to the above factors, our liquidity and capital resources could be affected by:

- cash collateral requirements that could exist in connection with certain contracts, including gas purchases, gas price hedging and gas storage activities of our Natural Gas Distribution and Competitive Natural Gas Sales and Services business segments, particularly given gas price levels and volatility;
- acceleration of payment dates on certain gas supply contracts under certain circumstances, as a result of increased gas prices and concentration of natural gas suppliers;
- increased costs related to the acquisition of natural gas;
- increases in interest expense in connection with debt refinancings and borrowings under credit facilities;
- various regulatory actions;
- the ability of RRI and its subsidiaries to satisfy their obligations to us or in connection with the contractual arrangement pursuant to which we are a guarantor;
- slower customer payments and increased write-offs of receivables due to higher gas prices or changing economic conditions;
- the outcome of litigation brought by and against us;
- contributions to benefit plans;
- restoration costs and revenue losses resulting from natural disasters such as hurricanes; and
- various other risks identified in "Risk Factors" in Item 1A of the CERC Corp. Form 10-K and "Risk Factors" in Item 1A of Part II of this Quarterly Report on Form 10-Q.

Certain Contractual Limits on Our Ability to Issue Securities and Borrow Money. Our bank facility and our receivables facility limit our debt as a percentage of our total capitalization to 65 percent.

*Relationship with CenterPoint Energy.* We are an indirect wholly owned subsidiary of CenterPoint Energy. As a result of this relationship, the financial condition and liquidity of our parent company could affect our access to capital, our credit standing and our financial condition.

### CRITICAL ACCOUNTING POLICIES

A critical accounting policy is one that is both important to the presentation of our financial condition and results of operations and requires management to make difficult, subjective or complex accounting estimates. An accounting estimate is an approximation made by management of a financial statement element, item or account in the financial statements. Accounting estimates in our historical consolidated financial statements measure the effects of past business transactions or events, or the present status of an asset or liability. The accounting estimates described below require us to make assumptions about matters that are highly uncertain at the time the estimate is made. Additionally, different estimates that we could have used or changes in an accounting estimate that are reasonably likely to occur could have a material impact on the presentation of our financial condition or results of operations. The circumstances that make these judgments difficult, subjective and/or complex have to do with the need to make estimates about the effect of matters that are inherently uncertain. Estimates and assumptions about future events and their effects cannot be predicted with certainty. We base our estimates on historical experience and

on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments. These estimates may change as new events occur, as more experience is acquired, as additional information is obtained and as our operating environment changes. Our significant accounting policies are discussed in Note 2 to the consolidated financial statements of the CERC Corp. Form 10-K. We believe the following accounting policies involve the application of critical accounting estimates. Accordingly, these accounting estimates have been reviewed and discussed with the audit committee of the board of directors of CenterPoint Energy.

### Impairment of Long-Lived Assets and Intangibles

We review the carrying value of our long-lived assets, including goodwill and identifiable intangibles, whenever events or changes in circumstances indicate that such carrying values may not be recoverable, and at least annually for goodwill as required by SFAS No. 142, "Goodwill and Other Intangible Assets." No impairment of goodwill was indicated based on our annual analysis as of July 1, 2007. Unforeseen events and changes in circumstances and market conditions and material differences in the value of long-lived assets and intangibles due to changes in estimates of future cash flows, regulatory matters and operating costs could negatively affect the fair value of our assets and result in an impairment charge.

Fair value is the amount at which the asset could be bought or sold in a current transaction between willing parties and may be estimated using a number of techniques, including quoted market prices or valuations by third parties, present value techniques based on estimates of cash flows, or multiples of earnings or revenue performance measures. The fair value of the asset could be different using different estimates and assumptions in these valuation techniques.

### **Asset Retirement Obligations**

We account for our long-lived assets under SFAS No. 143, "Accounting for Asset Retirement Obligations" (SFAS No. 143), and Financial Accounting Standards Board Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations — An Interpretation of SFAS No. 143" (FIN 47). SFAS No. 143 and FIN 47 require that an asset retirement obligation be recorded at fair value in the period in which it is incurred if a reasonable estimate of fair value can be made. In the same period, the associated asset retirement costs are capitalized as part of the carrying amount of the related long-lived asset. Rate-regulated entities may recognize regulatory assets or liabilities as a result of timing differences between the recognition of costs as recorded in accordance with SFAS No. 143 and FIN 47, and costs recovered through the ratemaking process.

We estimate the fair value of asset retirement obligations by calculating the discounted cash flows which are dependent upon the following components:

- Inflation adjustment The estimated cash flows are adjusted for inflation estimates for labor, equipment, materials, and other disposal costs;
- · Discount rate The estimated cash flows include contingency factors that were used as a proxy for the market risk premium; and
- Third-party markup adjustments Internal labor costs included in the cash flow calculation were adjusted for costs that a third party would incur in performing the tasks necessary to retire the asset.

Changes in these factors could materially affect the obligation recorded to reflect the ultimate cost associated with retiring the assets under SFAS No. 143 and FIN 47. For example, if the inflation adjustment increased 25 basis points, this would increase the balance for asset retirement obligations by approximately 4%. Similarly, an increase in the discount rate by 25 basis points would decrease asset retirement obligations by approximately 3%. At September 30, 2007, our estimated cost of retiring these assets was approximately \$69 million.

### **Unbilled Revenues**

Revenues related to the sale and/or delivery of natural gas are generally recorded when natural gas is delivered to customers. However, the determination of sales to individual customers is based on the reading of their meters, which is performed on a systematic basis throughout the month. At the end of each month, amounts of natural gas delivered to customers since the date of the last meter reading are estimated and the corresponding unbilled revenue is estimated. Unbilled natural gas sales are estimated based on estimated purchased gas volumes, estimated lost and

unaccounted for gas and tariffed rates in effect. As additional information becomes available, or actual amounts are determinable, the recorded estimates are revised. Consequently, operating results can be affected by revisions to prior accounting estimates.

### NEW ACCOUNTING PRONOUNCEMENTS

See Note 2 to our Interim Condensed Financial Statements for a discussion of new accounting pronouncements that affect us.

### Item 4. CONTROLS AND PROCEDURES

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our principal executive officer and principal financial officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of September 30, 2007 to provide assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding disclosure.

There has been no change in our internal controls over financial reporting that occurred during the three months ended September 30, 2007 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

### PART II. OTHER INFORMATION

### **Item 1. Legal Proceedings**

For a discussion of material legal and regulatory proceedings affecting us, please read Notes 4 and 10 to our Interim Condensed Financial Statements, each of which is incorporated herein by reference. See also "Business — Regulation" and "— Environmental Matters" in Item 1 and "Legal Proceedings" in Item 3 of the CERC Corp. Form 10-K.

### Item 1A. Risk Factors

Other than with respect to the risk factors set forth below, there have been no material changes from the risk factors disclosed in the CERC Corp. Form 10-K.

The states in which we provide regulated local gas distribution may, either through legislation or rules, adopt restrictions similar to those under the Public Utility Holding Company Act of 1935 Act (1935 Act) regarding organization, financing and affiliate transactions that could have significant adverse effects on our ability to operate our utility operations.

The 1935 Act provided a comprehensive regulatory structure governing the organization, capital structure, intracompany relationships and lines of business that could be pursued by registered holding companies and their member companies. Following repeal of that Act, some states have sought to expand their own regulatory frameworks to give their regulatory authorities increased jurisdiction and scrutiny over similar aspects of the utilities that operate in their states. Some of these frameworks attempt to regulate financing activities, acquisitions and divestitures, and arrangements between the utilities and their affiliates, and to restrict the level of non-utility businesses that can be conducted within the holding company structure. Additionally they may impose record keeping, record access, employee training and reporting requirements related to affiliate transactions and reporting in the event of certain downgrading of the utility's bond rating.

These regulatory frameworks could have adverse effects on our ability to operate our utility operations, to finance our business and to provide cost-effective utility service. In addition, if more than one state adopts restrictions over similar activities, it may be difficult for us to comply with competing regulatory requirements.

### We and CenterPoint Energy could incur liabilities associated with businesses and assets that we have transferred to others.

In connection with the organization and capitalization of Reliant Resources, Inc. (RRI), RRI and its subsidiaries assumed liabilities associated with various assets and businesses Reliant Energy, Incorporated (Reliant Energy) transferred to them. RRI also agreed to indemnify, and cause the applicable transferee subsidiaries to indemnify, CenterPoint Energy and its subsidiaries, including us, with respect to liabilities associated with the transferred assets and businesses. These indemnity provisions were intended to place sole financial responsibility on RRI and its subsidiaries for all liabilities associated with the current and historical businesses and operations of RRI, regardless of the time those liabilities arose. If RRI is unable to satisfy a liability that has been so assumed in circumstances in which Reliant Energy has not been released from the liability in connection with the transfer, we or CenterPoint Energy could be responsible for satisfying the liability.

Prior to CenterPoint Energy's distribution of its ownership in RRI to its shareholders, we had guaranteed certain contractual obligations of what became RRI's trading subsidiary. Under the terms of the separation agreement between the companies, RRI agreed to extinguish all such guaranty obligations prior to separation, but at the time of separation in September 2002, RRI had been unable to extinguish all obligations. To secure us and CenterPoint Energy against obligations under the remaining guaranties, RRI agreed to provide cash or letters of credit for our benefit and that of CenterPoint Energy, and undertook to use commercially reasonable efforts to extinguish the remaining guaranties. We currently hold letters of credit in the amount of \$29.3 million issued on behalf of RRI against guaranties that have not been released. RRI may be unable to obtain our release under some of the remaining guarantees, and one of those guarantees has been issued to support long-term transportation contracts that extend to 2018. There can be no assurance that the letters of credit we hold will be sufficient to satisfy our obligations on the remaining guaranties if RRI were to fail to perform its obligation to the counterparties, and RRI may be unable or unwilling to provide increased security from time to time to protect us if our exposures on such guarantees were to exceed the amount of the letters of credit held as security.

RRI's unsecured debt ratings are currently below investment grade. If RRI were unable to meet its obligations, it would need to consider, among various options, restructuring under the bankruptcy laws, in which event RRI might not honor its indemnification obligations and claims by RRI's creditors might be made against CenterPoint Energy as its former owner.

### **Item 5. Other Information**

### **Ratio of Earnings to Fixed Charges**

Our ratio of earnings to fixed charges for the nine months ended September 30, 2006 and 2007 was 2.58 and 2.87, respectively. We do not believe that the ratios for these nine-month periods are necessarily indicators of the ratios for the twelve-month periods due to the seasonal nature of our business. The ratios were calculated pursuant to applicable rules of the Securities and Exchange Commission.

### **Carthage to Perryville Pipeline**

In September 2007, CEGT initiated an investigation into allegations received from two former employees of the manufacturer of pipe installed in CEGT's Carthage to Perryville pipeline segment. That pipeline segment was placed in commercial service in May 2007 after satisfactory completion of hydrostatic testing designed to ensure that the pipe and its welds would be structurally sound when placed in service and operated at design pressure. According to the complainants, records relating to radiographic inspections of certain welds made at the fabrication facility had been altered resulting in the possibility that pipe with the alleged substandard welds had been installed in the pipeline. In addition to commencing an investigation utilizing outside legal counsel and other experts, CEGT immediately informed appropriate government officials. CEGT has continued to keep those officials informed of CEGT's activities and developments during its investigation. In conducting its investigation, among other things, CEGT has interviewed the complainants and other individuals, including CEGT and contractor personnel, and reviewed documentation related to the manufacture and construction of the pipeline, including radiographic records related to the allegedly deficient welds. CEGT has also consulted appropriate technical consultants and pre-existing regulatory guidance. Although its investigation is continuing, CEGT has found no basis, as a result of the allegations received to date, to cease or modify operations of its Carthage to Perryville line or take other significant action. CEGT further believes that, absent new findings, the Carthage to Perryville line can be operated at expected operating pressures without threat to the public health or safety.

### Item 6. Exhibits

The following exhibits are filed herewith:

Exhibits not incorporated by reference to a prior filing are designated by a cross (+); all exhibits not so designated are incorporated by reference to a prior filing as indicated.

| Number | 5 | Description   | Report or<br>Registration<br>Statement  | SEC File or<br>Registration<br>Number | Exhibit<br>Reference |
|--------|---|---|---|---------------------------------------|----------------------|
| 3.1.1  | _ | Certificate of Incorporation of RERC Corp.  | Form 10-K for the year ended<br>December 31, 1997                             | 1-13265                               | 3(a)(1)              |
| 3.1.2  | - | Certificate of Merger merging former NorAm<br>Energy Corp. with and into HI Merger, Inc. dated<br>August 6, 1997  | Form 10-K for the year ended December 31, 1997                                | 1-13265                               | 3(a)(2)              |
| 3.1.3  | - | Certificate of Amendment changing the name to Reliant Energy Resources Corp.  | Form 10-K for the year ended December 31, 1998                                | 1-13265                               | 3(a)(3)              |
| 3.1.4  | - | Certificate of Amendment changing the name to CenterPoint Energy Resources Corp.  | Form 10-Q for the quarter ended June 30, 2003                                 | 1-13265                               | 3(a)(4)              |
| 3.2    | - | Bylaws of RERC Corp.  | Form 10-K for the year ended December 31, 1997                                | 1-13265                               | 3(b)                 |
| 4.1    | - | \$950,000,000 Second Amended and Restated<br>Credit Agreement dated as of June 29, 2007,<br>among CERC Corp., as Borrower, and the banks<br>named therein | Form 10-Q for the quarter ended June 30, 2007                                 | 1-13265                               | 4.1                  |
| 4.2    | - | Indenture, dated as of February 1, 1998, between<br>Reliant Energy Resources Corp. and Chase Bank of<br>Texas, National Association, as Trustee           | CERC Corp.'s Form 8-K dated<br>February 5, 1998                               | 1-13265                               | 4.1                  |
| 4.3    | - | Supplemental Indenture No. 10 to Exhibit 4.2, dated as of February 6, 2007, providing for the issuance of CERC Corp.'s 6.25% Senior Notes due 2037        | CenterPoint Energy's Form 10-K for<br>the year ended December 31, 2006        | 1-31447                               | 4(f)(11)             |
| 4.4    | - | Supplemental Indenture No. 11 to Exhibit 4.2, dated as of October 23, 2007, providing for the issuance of CERC Corp.'s 6.125% Senior Notes due 2017       | CenterPoint Energy's Form 10-Q for<br>the quarter ended September 30,<br>2007 | 1-31447                               | 4.8                  |
| 4.5    | - | Supplemental Indenture No. 12 to Exhibit 4.2, dated as of October 23, 2007, providing for the issuance of CERC Corp.'s 6.625% Senior Notes due 2037       | CenterPoint Energy's Form 10-Q for<br>the quarter ended September 30,<br>2007 | 1-31447                               | 4.9                  |
| +12    | - | Computation of Ratios of Earnings to Fixed Charges  |   |                                       |                      |
| +31.1  | - | Rule 13a-14(a)/15d-14(a) Certification of David<br>M. McClanahan  |   |                                       |                      |
| +31.2  | - | Rule 13a-14(a)/15d-14(a) Certification of Gary L. Whitlock  |   |                                       |                      |
| +32.1  | - | Section 1350 Certification of David M.<br>McClanahan  |   |                                       |                      |
| +32.2  | _ | Section 1350 Certification of Gary L. Whitlock  |   |                                       |                      |
| +99.1  | - | Items incorporated by reference from the CERC Corp. Form 10-K. Item 1A "—Risk Factors."   |   |                                       |                      |

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

### CENTERPOINT ENERGY RESOURCES CORP.

| By: | /s/ James S. Brian                                 |  |  |
|-----|--|--|--|
|     | James S. Brian                                     |  |  |
|     | Senior Vice President and Chief Accounting Officer |  |  |

Date: November 7, 2007

## EXHIBIT INDEX

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# CENTERPOINT ENERGY RESOURCES CORP. AND SUBSIDIARIES (AN INDIRECT WHOLLY OWNED SUBSIDIARY OF CENTERPOINT ENERGY, INC.)

# COMPUTATION OF RATIOS OF EARNINGS TO FIXED CHARGES (Millions of Dollars)

|   |        | Nine Months Ended<br>September 30, |  |
|---|--------|------------------------------------|--|
|   | 2006   | 2007                               |  |
| Net Income  | \$ 133 | \$ 189                             |  |
| Income taxes  | 91     | 114                                |  |
| Capitalized interest                                      | (3)    | (11)                               |  |
|   | 221    | 292                                |  |
|   |        |                                    |  |
| Fixed charges, as defined:                                |        |                                    |  |
|   |        |                                    |  |
| Interest  | 125    | 135                                |  |
| Capitalized interest                                      | 3      | 11                                 |  |
| Interest component of rentals charged to operating income | 12     | 10                                 |  |
| Total fixed charges                                       | 140    | 156                                |  |
|   |        |                                    |  |
| Earnings, as defined                                      |        | \$ 448                             |  |
|   |        | <del></del>                        |  |
| Ratio of earnings to fixed charges                        |        | 2.87                               |  |
|   |        |                                    |  |

#### **CERTIFICATIONS**

### I, David M. McClanahan, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of CenterPoint Energy Resources Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2007

/s/ David M. McClanahan

David M. McClanahan

President and Chief Executive Officer

#### **CERTIFICATIONS**

#### I, Gary L. Whitlock, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of CenterPoint Energy Resources Corp.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2007

/s/ Gary L. Whitlock

Gary L. Whitlock

Executive Vice President and Chief Financial Officer

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CenterPoint Energy Resources Corp. (the "Company") on Form 10-Q for the period ended September 30, 2007 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, David M. McClanahan, Chief Executive Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David M. McClanahan

David M. McClanahan President and Chief Executive Officer November 7, 2007

## CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of CenterPoint Energy Resources Corp. (the "Company") on Form 10-Q for the period ended September 30, 2007 (the "Report"), as filed with the Securities and Exchange Commission on the date hereof, I, Gary L. Whitlock, Chief Financial Officer, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, to the best of my knowledge, that:

- 1. The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Gary L. Whitlock

Gary L. Whitlock Executive Vice President and Chief Financial Officer November 7, 2007

#### Item 1A. Risk Factors

The following, along with any additional legal proceedings identified or incorporated by reference in Item 3 of this report, summarizes the principal risk factors associated with our business.

#### **Risk Factors Affecting Our Businesses**

Rate regulation of our business may delay or deny our ability to earn a reasonable return and fully recover our costs.

Our rates for our local distribution companies are regulated by certain municipalities and state commissions, and for our interstate pipelines by the FERC, based on an analysis of our invested capital and our expenses in a test year. Thus, the rates that we are allowed to charge may not match our expenses at any given time. The regulatory process in which rates are determined may not always result in rates that will produce full recovery of our costs and enable us to earn a reasonable return on our invested capital.

Our businesses must compete with alternative energy sources, which could result in us marketing less natural gas, and our interstate pipelines and field services businesses must compete directly with others in the transportation, storage, gathering, treating and processing of natural gas, which could lead to lower prices, either of which could have an adverse impact on our results of operations, financial condition and cash flows.

We compete primarily with alternate energy sources such as electricity and other fuel sources. In some areas, intrastate pipelines, other natural gas distributors and marketers also compete directly with us for natural gas sales to end-users. In addition, as a result of federal regulatory changes affecting interstate pipelines, natural gas marketers operating on these pipelines may be able to bypass our facilities and market, sell and/or transport natural gas directly to commercial and industrial customers. Any reduction in the amount of natural gas marketed, sold or transported by us as a result of competition may have an adverse impact on our results of operations, financial condition and cash flows.

Our two interstate pipelines and our gathering systems compete with other interstate and intrastate pipelines and gathering systems in the transportation and storage of natural gas. The principal elements of competition are rates, terms of service, and flexibility and reliability of service. We also compete indirectly with other forms of energy, including electricity, coal and fuel oils. The primary competitive factor is price. The actions of our competitors could lead to lower prices, which may have an adverse impact on our results of operations, financial condition and cash flows.

## Our natural gas distribution and competitive natural gas sales and services businesses are subject to fluctuations in natural gas pricing levels, which could affect the ability of our suppliers and customers to meet their obligations or otherwise adversely affect our liquidity.

We are subject to risk associated with increases in the price of natural gas. Increases in natural gas prices might affect our ability to collect balances due from our customers and, on the regulated side, could create the potential for uncollectible accounts expense to exceed the recoverable levels built into our tariff rates. In addition, a sustained period of high natural gas prices could apply downward demand pressure on natural gas consumption in the areas in which we operate and increase the risk that our suppliers or customers fail or are unable to meet their obligations. Additionally, increasing natural gas prices could create the need for us to provide collateral in order to purchase natural gas.

## If we were to fail to renegotiate a contract with one of our significant pipeline customers or if we renegotiate the contract on less favorable terms, there could be an adverse impact on our operations.

Since October 31, 2006, our contract with Laclede Gas Company (Laclede), one of our pipeline's customers, has been terminable upon one year's prior notice. We have not received a termination notice and are currently negotiating a long-term contract with Laclede. If Laclede were to terminate this contract or if we were to renegotiate this contract at rates substantially lower than the rates provided in the current contract, there could be an adverse effect on our results of operations, financial condition and cash flows.

#### A decline in our credit rating could result in us having to provide collateral in order to purchase gas.

If our credit rating were to decline, we might be required to post cash collateral in order to purchase natural gas. If a credit rating downgrade and the resultant cash collateral requirement were to occur at a time when we were experiencing significant working capital requirements or otherwise lacked liquidity, we might be unable to obtain the necessary natural gas to meet our obligations to customers, and our results of operations, financial condition and cash flows would be adversely affected.

### The revenues and results of operations of our interstate pipelines and field services businesses are subject to fluctuations in the supply of natural gas.

Our interstate pipelines and field services businesses largely rely on natural gas sourced in the various supply basins located in the Mid-continent region of the United States. To the extent the availability of this supply is substantially reduced, it could have an adverse effect on our results of operations, financial condition and cash flows.

## Our revenues and results of operations are seasonal.

A substantial portion of our revenues is derived from natural gas sales and transportation. Thus, our revenues and results of operations are subject to seasonality, weather conditions and other changes in natural gas usage, with revenues being higher during the winter months.

## The actual construction costs of proposed pipelines and related compression facilities may be significantly higher than our current estimates.

Our subsidiaries are involved in significant pipeline construction projects. The construction of new pipelines and related compression facilities requires the expenditure of significant amounts of capital, which may exceed our

estimates. If we undertake these projects, they may not be completed at the budgeted cost, on schedule or at all. The construction of new pipeline or compression facilities is subject to construction cost overruns due to labor costs, costs of equipment and materials such as steel and nickel, labor shortages or delays, inflation or other factors, which could be material. In addition, the construction of these facilities is typically subject to the receipt of approvals and permits from various regulatory agencies. Those agencies may not approve the projects in a timely manner or may impose restrictions or conditions on the projects that could potentially prevent a project from proceeding, lengthen its expected completion schedule and/or increase its anticipated cost. As a result, there is the risk that the new facilities may not be able to achieve our expected investment return, which could adversely affect our financial condition, results of operations or cash flows.

The states in which we provide regulated local gas distribution may, either through legislation or rules, adopt restrictions similar to those under the 1935 Act regarding organization, financing and affiliate transactions that could have significant adverse effects on our ability to operate.

In Arkansas, the APSC in December 2006 adopted rules governing affiliate transactions involving public utilities operating in Arkansas. The rules treat as affiliate transactions all transactions between our Arkansas utility operations and our other divisions, as well as transactions between the Arkansas utility operations and our affiliates. All such affiliate transactions are required to be priced under an asymmetrical pricing formula under which the Arkansas utility operations would benefit from any difference between the cost of providing goods and services to or from the Arkansas utility operations and the market value of those goods or services. Additionally, the Arkansas utility operations are not permitted to participate in any financing other than to finance retail utility operations in Arkansas, which would preclude continuation of existing financing arrangements in which we finance our divisions and subsidiaries, including our Arkansas utility operations.

Although the Arkansas rules are now in effect, we and other gas and electric utilities operating in Arkansas sought reconsideration of the rules by the APSC. In February 2007, the APSC granted that reconsideration and suspended operation of the rules in order to permit time for additional consideration. If the rules are not significantly modified on reconsideration, we would be entitled to seek judicial review. In adopting the rules, the APSC indicated that affiliate transactions and financial arrangements currently in effect will be deemed in compliance until December 19, 2007, and that utilities may seek waivers of specific provisions of the rules. If the rules ultimately become effective as presently adopted, we would need to seek waivers from certain provisions of the rules or would be required to make significant modifications to existing practices, which could include the formation of and transfer of assets to subsidiaries.

In Minnesota, a bill has been introduced during the current session of the legislature that would create a regulatory scheme for public utility holding companies like CenterPoint Energy and their public utility operations in Minnesota. The proposed legislation would restrict financing activities, affiliate arrangements between the Minnesota utility operations and the holding company and other utility and non-utility operations within the holding company and acquisitions and divestitures. In addition, the bill would require prior MPUC approval of dividends paid by the holding company, in addition to dividends paid by its utility subsidiaries, and would limit the level of non-utility investments of the holding company.

If either or both of these regulatory frameworks become effective, they could have adverse effects on our ability to operate and to provide cost-effective utility service. In addition, if more than one state adopts restrictions like those proposed in Arkansas and Minnesota, it may be difficult for us to comply with competing regulatory requirements.

#### **Risk Factors Associated with Our Consolidated Financial Condition**

If we are unable to arrange future financings on acceptable terms, our ability to refinance existing indebtedness could be limited.

As of December 31, 2006, we had \$2.3 billion of outstanding indebtedness on a consolidated basis. As of December 31, 2006, approximately \$320 million principal amount of this debt must be paid through 2009. Our future financing activities may depend, at least in part, on:

- general economic and capital market conditions;
- credit availability from financial institutions and other lenders;
- investor confidence in us and the market in which we operate;
- maintenance of acceptable credit ratings;
- market expectations regarding our future earnings and probable cash flows;
- · market perceptions of our and CenterPoint Energy's ability to access capital markets on reasonable terms; and
- provisions of relevant tax and securities laws.

Our current credit ratings are discussed in "Management's Narrative Analysis of Results of Operations — Liquidity — Impact on Liquidity of a Downgrade in Credit Ratings" in Item 7 of this report. These credit ratings may not remain in effect for any given period of time and one or more of these ratings may be lowered or withdrawn entirely by a rating agency. We note that these credit ratings are not recommendations to buy, sell or hold our securities. Each rating should be evaluated independently of any other rating. Any future reduction or withdrawal of one or more of our credit ratings could have a material adverse impact on our ability to access capital on acceptable terms.

## The financial condition and liquidity of our parent company could affect our access to capital, our credit standing and our financial condition.

Our ratings and credit may be impacted by CenterPoint Energy's credit standing. As of December 31, 2006, CenterPoint Energy and its other subsidiaries have approximately \$555 million principal amount of debt required to be paid through 2009. This amount excludes amounts related to capital leases, transition bonds and indexed debt securities obligations. In addition, CenterPoint Energy has cash settlement obligations with respect to \$575 million of outstanding 3.75% convertible notes on which holders could exercise their conversion rights during the first quarter of 2007 and in subsequent quarters in which CenterPoint Energy's common stock price causes such notes to be convertible. We cannot assure you that CenterPoint Energy and its other subsidiaries will be able to pay or refinance these amounts. If CenterPoint Energy were to experience a deterioration in its credit standing or liquidity difficulties, our access to credit and our credit ratings could be adversely affected.

We are an indirect wholly owned subsidiary of CenterPoint Energy. CenterPoint Energy can exercise substantial control over our dividend policy and business and operations and could do so in a manner that is adverse to our interests.

We are managed by officers and employees of CenterPoint Energy. Our management will make determinations with respect to the following:

- our payment of dividends;
- · decisions on our financings and our capital raising activities;
- mergers or other business combinations; and
- our acquisition or disposition of assets.

There are no contractual restrictions on our ability to pay dividends to CenterPoint Energy. Our management could decide to increase our dividends to CenterPoint Energy to support its cash needs. This could adversely affect our liquidity. However, under our credit facility and our receivables facility, our ability to pay dividends is restricted by a covenant that debt as a percentage of total capitalization may not exceed 65%.

## The use of derivative contracts by us and our subsidiaries in the normal course of business could result in financial losses that negatively impact our results of operations and those of our subsidiaries.

We use derivative instruments, such as swaps, options, futures and forwards, to manage our commodity and financial market risks. We could recognize financial losses as a result of volatility in the market values of these contracts, or should a counterparty fail to perform. In the absence of actively quoted market prices and pricing information from external sources, the valuation of these financial instruments can involve management's judgment or use of estimates. As a result, changes in the underlying assumptions could affect the reported fair value of these contracts.

## We derive a substantial portion of our operating income from subsidiaries through which we hold a substantial portion of our assets.

We derive a substantial portion of our operating income from, and hold a substantial portion of our assets through, our subsidiaries. In general, these subsidiaries are separate and distinct legal entities and have no obligation to provide us with funds for our payment obligations, whether by dividends, distributions, loans or otherwise. In addition, provisions of applicable law, such as those limiting the legal sources of dividends, limit our subsidiaries' ability to make payments or other distributions to us, and our subsidiaries could agree to contractual restrictions on their ability to make distributions.

Our right to receive any assets of any subsidiary, and therefore the right of our creditors to participate in those assets, will be effectively subordinated to the claims of that subsidiary's creditors, including trade creditors. In addition, even if we were a creditor of any subsidiary, our rights as a creditor would be subordinated to any security interest in the assets of that subsidiary and any indebtedness of the subsidiary senior to that held by us.

#### **Risks Common to Our Businesses and Other Risks**

### We are subject to operational and financial risks and liabilities arising from environmental laws and regulations.

Our operations are subject to stringent and complex laws and regulations pertaining to health, safety and the environment. As an owner or operator of natural gas pipelines and distribution systems, and gas gathering and processing systems, we must comply with these laws and regulations at the federal, state and local levels. These laws and regulations can restrict or impact our business activities in many ways, such as:

- restricting the way we can handle or dispose of wastes;
- limiting or prohibiting construction activities in sensitive areas such as wetlands, coastal regions, or areas inhabited by endangered species;
- requiring remedial action to mitigate pollution conditions caused by our operations, or attributable to former operations; and
- enjoining the operations of facilities deemed in non-compliance with permits issued pursuant to such environmental laws and regulations.

In order to comply with these requirements, we may need to spend substantial amounts and devote other resources from time to time to:

- · construct or acquire new equipment;
- acquire permits for facility operations;
- · modify or replace existing and proposed equipment; and

clean up or decommission waste disposal areas, fuel storage and management facilities and other locations and facilities.

Failure to comply with these laws and regulations may trigger a variety of administrative, civil and criminal enforcement measures, including the assessment of monetary penalties, the imposition of remedial actions, and the issuance of orders enjoining future operations. Certain environmental statutes impose strict, joint and several liability for costs required to clean up and restore sites where hazardous substances have been disposed or otherwise released. Moreover, it is not uncommon for neighboring landowners and other third parties to file claims for personal injury and property damage allegedly caused by the release of hazardous substances or other waste products into the environment.

Our insurance coverage may not be sufficient. Insufficient insurance coverage and increased insurance costs could adversely impact our results of operations, financial condition and cash flows.

We currently have general liability and property insurance in place to cover certain of our facilities in amounts that we consider appropriate. Such policies are subject to certain limits and deductibles and do not include business interruption coverage. Insurance coverage may not be available in the future at current costs or on commercially reasonable terms, and the insurance proceeds received for any loss of, or any damage to, any of our facilities may not be sufficient to restore the loss or damage without negative impact on our results of operations, financial condition and cash flows.

#### We and CenterPoint Energy could incur liabilities associated with businesses and assets that we have transferred to others.

In connection with the organization and capitalization of Reliant Resources, Inc. (RRI), RRI and its subsidiaries assumed liabilities associated with various assets and businesses Reliant Energy transferred to them. RRI also agreed to indemnify, and cause the applicable transferee subsidiaries to indemnify, CenterPoint Energy and its subsidiaries, including us, with respect to liabilities associated with the transferred assets and businesses. These indemnity provisions were intended to place sole financial responsibility on RRI and its subsidiaries for all liabilities associated with the current and historical businesses and operations of RRI, regardless of the time those liabilities arose. If RRI is unable to satisfy a liability that has been so assumed in circumstances in which Reliant Energy has not been released from the liability in connection with the transfer, we or CenterPoint Energy could be responsible for satisfying the liability.

Prior to CenterPoint Energy's distribution of its ownership in RRI to its shareholders, we had guaranteed certain contractual obligations of what became RRI's trading subsidiary. Under the terms of the separation agreement between the companies, RRI agreed to extinguish all such guaranty obligations prior to separation, but at the time of separation in September 2002, RRI had been unable to extinguish all obligations. To secure CenterPoint Energy and us against obligations under the remaining guaranties, RRI agreed to provide cash or letters of credit for our benefit and that of CenterPoint Energy, and undertook to use commercially reasonable efforts to extinguish the remaining guaranties. We currently hold letters of credit in the amount of \$33.3 million issued on behalf of RRI against guaranties that have not been released. Our current exposure under the guaranties relates to our guaranty of the payment by RRI of demand charges related to transportation contracts with one counterparty. The demand charges are approximately \$53 million per year through 2015, \$49 million in 2016, \$38 million in 2017 and \$13 million in 2018. RRI continues to meet its obligations under the transportation contracts, and we believe current market conditions make those contracts valuable for transportation services in the near term. However, changes in market conditions could affect the value of those contracts. If RRI should fail to perform its obligations under the transportation contracts, our exposure to the counterparty under the guaranty could exceed the security provided by RRI. We have requested RRI to increase the amount of its existing letters of credit or, in the alternative, to obtain a release of our obligations under the guaranty. In June 2006, we and the RRI trading subsidiary jointly filed a complaint at the FERC against the counterparty on our guaranty. In the complaint, the RRI trading subsidiary seeks a determination by the FERC that the security demanded by the counterparty exceeds the level permitted by the FERC's policies. The complaint asks the FERC to require the counterparty to release us from our guaranty obligation and, in its place, accept (i) a guaranty from RRI of the obligations of the RRI trading subsidiary, and (ii) letters of credit limited to (A) one year of demand charges for a transportation agreement related to a 2003

expansion of the counterparty's pipeline, and (B) three months of demand charges for three other transportation agreements held by the RRI trading subsidiary. The counterparty has argued that the amount of the guaranty does not violate the FERC's policies and that the proposed substitution of credit support is not authorized under the counterparty's financing documents or required by the FERC's policy. The parties have now completed their submissions to FERC regarding the complaint. We cannot predict what action the FERC may take on the complaint or when the FERC may rule. In addition to the FERC proceeding, in February 2007 we and CenterPoint Energy made a formal demand on RRI under procedures provided for by the Master Separation Agreement, dated as of December 31, 2000, between Reliant Energy and RRI. That demand seeks to resolve the disagreement with RRI over the amount of security RRI is obligated to provide with respect to this guaranty. It is possible that this demand could lead to an arbitration proceeding between the companies, but when and on what terms the disagreement with RRI will ultimately be resolved cannot be predicted.

RRI's unsecured debt ratings are currently below investment grade. If RRI were unable to meet its obligations, it would need to consider, among various options, restructuring under the bankruptcy laws, in which event RRI might not honor its indemnification obligations and claims by RRI's creditors might be made against CenterPoint Energy as its former owner.